# **ANNUAL STATEMENT**

# OF THE

	DELTA DENTAL PLAN	
	OF	
	ARKANSAS, INC.	
of	SHERWOOD	
in the state of	ARKANSAS	

**TO THE** 

**Insurance Department** 

**OF THE** 

**STATE OF ARKANSAS** 

FOR THE YEAR ENDED

**December 31, 2009** 

**HEALTH** 

2009



# **HEALTH ANNUAL STATEMENT**

# FOR THE YEAR ENDING DECEMBER 31, 2009 OF THE CONDITION AND AFFAIRS OF THE

Delta Dental Plan of Arkansas, Inc.

	000 0000 nt Period) (Prior Perio		ompany Code	47155	Employer's ID Number	71-0561140
Organized under the Laws of	Arkansas	ou)		State of Domicile or Port	of Entry Arkansas	
Country of Domicile	United States		<del></del> ·		·	
Licensed as business type:	Life, Accident & Health	[ ] Prop	erty/Casualty	[ ] Hospital, N	Medical & Dental Service or In	demnity [X]
	Dental Service Corporation	• •	n Service Corporation	• •	ntenance Organization	[ ]
Incomparated/Organizado	Other		IO Federally Qualified?	Yes [ ] No [ ] Commenced Business:	August 1	1000
Incorporated/Organized:  Statutory Home Office:	1513 Country Club Road	arch 15, 1982		Sherwood, AR	August 1, 72120	1902
Statutory Home Office.		reet and Number)		, Sileiwood, AR	(City or Town, State and Zip Cod	le)
Main Administrative Office:	1513 Country Club Road					
	01 145 70400		(Street	and Number)		
	Sherwood, AR 72120 (City or	Town, State and Zip Co	ode)		phone Number)	
Mail Address: 1513 C	ountry Club Road		,	, Sherwood, AR	72120	
	•	mber or P.O. Box)			(City or Town, State and Zip Cod	,
Primary Location of Books and I	Records: 1513 C	country Club Road		Sherwood, AR 72120	•	
Internet Website Address:	www.deltadentalar.com	(Street and Num	per) (C	City or Town, State and Zip Co	de) (Area Code)	(Telephone Number)
Statutory Statement Contact:	Phyllis L Rogers			501-992-1616		
•		(Name)			phone Number) (Extension)	
	progers@ddpar.com	(5.14.11.11.11.11.11.11.11.11.11.11.11.11.			501-992-1617	
		(E-Mail Address)			(Fax Number)	
			OFFICERS			
	Nar	ne		Title		
	Eddie Allen Choate     Paul David Fitzgerald	٠		esident and CEO		
	Paul David Fitzgerald     Susan Jane Smith	u	_	ecretary easurer		
				0000.0.		
		VI	CE-PRESIDENTS			
Name		Title		Name		Title
Ina Lynn Harbert	Senior Vice Pres		Phyllis Lynr		Senior Vice President	
Herman Eldon Hurd Timothy Wayne Carney		of Provider Relations sident of Sales and Mar	Allen Dale I keti James Dure		Vice President of Info	nt of Business Developme
Timothy Wayno Samoy		sident or ediled and mar	toti dino Baro	tto commodif		it of Buoinced Bovelopine
					_	
		DIREC	TORS OR TRUSTE	FS		
Ronald Paul Ownbey	Harold Wayne P		Robert Joe I		Robert Howard Glad	den
Ebb Weldon Johnson	James Talbert J		Byron Scott		Paul David Fitzgerald	d
Susan Jane Fletcher Smith						
			<del></del>			
State of Arkansas						
County of Pulaski	SS					
The officers of this reporting entity b assets were the absolute property of	- ·					
explanations therein contained, anne		=	•		=	
and of its income and deductions the	refrom for the period ended, and h	ave been completed in	accordance with the NAIC	Annual Statement Instructions	and Accounting Practices and F	rocedures manual except
to the extent that: (1) state law may		-				
knowledge and belief, respectively. F (except for formatting differences due	-					
(except for formatting differences dut	, to diconormo ming, or the enclose	a statement. The electi	onic ming may be requeste	a by various regulators in flea	or or in addition to the enclosed t	natoment.
(Signature	.)		(Signature)		(Signature)	
Eddie Choa	ite		Paul Fitzgerald		Susan Jane Fletche	er Smith
(Printed Nar	ne)		(Printed Name)		(Printed Name	e)
1.			2.		3.	
President and	CEO		Secretary		Treasurer	
(Title)			(Title)		(Title)	
Subscribed and sworn to before me t	his			a. Is this an	original filing?	[X]Yes []No
day of	, 2010				State the amendment number	
	—			2	2. Date filed	
				;	3. Number of pages attached	

# **ASSETS**

		Current Year			Prior Year
		1	2	3	4
		Assets	Nonadmitted Assets	Net Admitted Assets (Cols. 1 - 2)	Net Admitted Assets
1.	Bonds (Schedule D)	19,077,963		19,077,963	18,372,028
	Stocks (Schedule D):				
	2.1 Preferred stocks				
	2.2 Common stocks	13,657,130	967,615	12,689,515	8,763,332
3.	Mortgage loans on real estate (Schedule B):				
	3.1 First liens				
	3.2 Other than first liens				
4.	Real estate (Schedule A):	10 111 005		10 111 005	0.050.040
	4.1 Properties occupied by the company (less \$ 0 encumbrances)	10,141,295		10,141,295	9,956,912
	<ul> <li>4.2 Properties held for the production of income (less \$ 0 encumbrances)</li> <li>4.3 Properties held for sale (less \$ 0 encumbrances)</li> </ul>				26 007
_	4.3 Properties held for sale (less \$ 0 encumbrances)  Cash (\$ 12,467,498, Schedule E - Part 1), cash equivalents (\$ 0,				36,807
J.	Schedule E - Part 2), and short-term investments (\$ 145,393, Schedule DA)	12,612,891		12,612,891	9,960,899
6	Contract loans (including \$ 0 premium notes)	12,012,091		12,012,091	3,900,099
7.	Other invested assets (Schedule BA)	1,000,000		1,000,000	
8.	Receivables for securities	1,000,000		1,,000,000	
9.	Aggregate write-ins for invested assets				
10.	Subtotals, cash and invested assets (Lines 1 to 9)	56.489.279	967,615	55,521,664	47,089,978
	Title plants less \$ 0 charged off (for Title insurers only)				/: : :/:
12.	Investment income due and accrued	168,103		168,103	191,739
13.	Premiums and considerations:				
	13.1 Uncollected premiums and agents' balances in the course of collection	286,809		286,809	216,897
	13.2 Deferred premiums, agents' balances and installments booked but deferred				
	and not yet due (including \$0 earned but unbilled premiums)				
	13.3 Accrued retrospective premiums				
14.	Reinsurance:				
	14.1 Amounts recoverable from reinsurers	27,947		27,947	
	14.2 Funds held by or deposited with reinsured companies				
45	14.3 Other amounts receivable under reinsurance contracts	7.054.570		7.054.570	7.050.004
I	Amounts receivable relating to uninsured plans	7,251,579		7,251,579	7,952,894
16.1	Current federal and foreign income tax recoverable and interest thereon  Net deferred tax asset				
1	Guaranty funds receivable or on deposit				
1	Floring data appropriate an improved and anti-	3,647,750	2,557,729	1,090,021	1,360,396
l	Furniture and equipment, including health care delivery assets (\$ 0)	655,345	655,345	1,030,021	1,,,,,,,,,,
20.	Net adjustment in assets and liabilities due to foreign exchange rates				
21.		204,881		204,881	1,060,124
22.	Health care (\$ 0) and other amounts receivable				
23.	Aggregate write-ins for other than invested assets	743,235	743,235		4,640
	Total assets excluding Separate Accounts, Segregated Accounts and	,	,		, , ,
	Protected Cell Accounts (Lines 10 to 23)	69,474,928	4,923,924	64,551,004	57,876,668
25.	From Separate Accounts, Segregated Accounts and Protected Cell Accounts				
26.	Total (Lines 24 and 25)	69,474,928	4,923,924	64,551,004	57,876,668

DETAILS OF WRITE-IN LINES				
0901.				
0902.				
0903.				
0998. Summary of remaining write-ins for Line 09 from overflow page				
0999. Totals (Lines 0901 through 0903 plus 0998) (Line 9 above)				
2301. Prepaid Expenses	743,235	743,235		
2302. Miscellaneous Receivable				4,640
2303.				
2398. Summary of remaining write-ins for Line 23 from overflow page				
2399. Totals (Lines 2301 through 2303 plus 2398) (Line 23 above)	743,235	743,235		4,640

# LIABILITIES, CAPITAL AND SURPLUS

•			Current Year		
		1	2	3	4
		Covered	Uncovered	Total	Total
1.	Claims unpaid (less \$ 0 reinsurance ceded)	2,381,317		2,381,317	2,519,114
2.					
3.	Unpaid claims adjustment expenses			85,421	95,137
4.	Aggregate health policy reserves				
5.					
6.	Property/casualty unearned premium reserves				
7.					
8.	Premiums received in advance	1,489,657		1,489,657	1,274,988
9.	General expenses due or accrued			1,076,181	1
10.1	Current federal and foreign income tax payable and interest thereon				
	(including \$ 0 on realized gains (losses))	.]			
10.2	Net deferred tax liability				
11.	Ceded reinsurance premiums payable				
	Amounts withheld or retained for the account of others			2,548,154	1,932,831
13.				<del>. ,</del> ,,	
	Borrowed money (including \$ 0 current) and interest				
	thereon \$ 0 (including \$ 0 current)				
15	Amounts due to parent, subsidiaries and affiliates			1,421,077	2,139,297
16.	Dayable for acquities				2,100,201
	Funds held under reinsurance treaties (with \$ 0 authorized				
	reinsurers and \$ 0 unauthorized reinsurers)				
18.					
19.	Net adjustments in assets and liabilities due to foreign exchange rates				
20.	Liability for amounts held under uninsured plans			2,197,865	2,197,865
21.				2,137,000	2,137,000
22.	Table 12-12-12-12-12-12-12-12-12-12-12-12-12-1	44 400 070		11,199,672	11,767,787
23.	Aggregate write-ins for special surplus funds		XXX	11,193,072	11,707,707
24.	On the second second second	V V V	XXX		
25.	Desferred and the latest	V V V	XXX		
			XXX		
	Gross paid in and contributed surplus				
27.		XXX	XXX	E0 000	E0.000
28.	Aggregate write-ins for other than special surplus funds		XXX	50,000	50,000
29.	• • • • • • • • • • • • • • • • • • • •	XXX	XXX	53,301,332	46,058,881
30.	•	V V V	V V V		
	30.1 0 shares common (value included in Line 24 \$ 0)	1	XXX		
•	30.2 0 shares preferred (value included in Line 25 \$ 0)	XXX	XXX	50.054.055	40.400.55
31.	* * * * * * * * * * * * * * * * * * * *	XXX	XXX	53,351,332	46,108,881
32.	Total liabilities, capital and surplus (Lines 22 and 31)	XXX	XXX	64,551,004	57,876,668

DETAILS OF WRITE-IN LINES				
2101.	 			
2102.	 			
2103.	 			
2198. Summary of remaining write-ins for Line 21 from overflow page				
2199. Totals (Lines 2101 through 2103 plus 2198) (Line 21 above)				
2301.	 XXX	XXX		
2302.	 XXX	XXX		
2303.	 XXX	XXX		
2398. Summary of remaining write-ins for Line 23 from overflow page	 XXX	XXX		
2399. Totals (Lines 2301 through 2303 plus 2398) (Line 23 above)	XXX	XXX		
2801. Surplus required by the Arkansas Insurance Department	 XXX	XXX	50,000	50,000
2802.	 XXX	XXX		
2803.	 XXX	XXX		
2898. Summary of remaining write-ins for Line 28 from overflow page	 XXX	XXX		
2899. Totals (Lines 2801 through 2803 plus 2898) (Line 28 above)	XXX	XXX	50,000	50,000

# **STATEMENT OF REVENUE AND EXPENSES**

		Curre	nt Year	Prior Year
		1	2	3
		Uncovered	Total	Total
1.	Member Months	XXX	1,848,061	1,682,828
2.		XXX	73,311,680	70,653,878
3.		XXX		
4.		XXX		
5.	Risk revenue	XXX		
6.	Aggregate write-ins for other health care related revenues			
7.		XXX	33,890	167,069
	Total revenues (Lines 2 to 7)	XXX	73,345,570	70,820,947
	ital and Medical:			
9.	Hospital/medical benefits		55,961,019	54,118,675
10.				
11.				
12.	Emergency room and out-of-area			
13.	Description descri			
14.				
15.				
16.			55,961,019	54,118,675
Less:				
17.	Net reinsurance recoveries		7,538	
18.	Total hospital and medical (Lines 16 minus 17)		55,953,481	54,118,675
19.	Non-health claims (net)			
20.	Claims adjustment expenses, including \$ 0 cost containment expenses		3,678,411	2,864,796
21.			10,115,634	10,109,497
22.				
	\$ 0 increase in reserves for life only)			
23.	- · · · · · · · · · · · · · · · · · · ·		69,747,526	67,092,968
24.		XXX	3,598,044	3,727,979
25.	Net investment income earned (Exhibit of Net Investment Income, Line 17)		2,671,831	3,008,643
26.	Net realized capital gains (losses) less capital gains tax of \$ 0			(6,149,460)
27.			2,671,831	(3,140,817)
28.	Net gain or (loss) from agents' or premium balances charged off [ (amount			, , , ,
	recovered \$ 0) (amount charged off \$ 0) ]			
29.	Aggregate write-ins for other income or expenses			
	Net income or (loss) after capital gains tax and before all other federal income taxes			
	(Lines 24 plus 27 plus 28 plus 29)	xxx	6,269,875	587,162
31.	Federal and foreign income taxes incurred	XXX		
32.	Net income (loss) (Lines 30 minus 31)	XXX	6,269,875	587,162

	DETAILS OF WRITE-IN LINES			
0601.		XXX		
0602.		xxx		
0603.		XXX		
0698.	Summary of remaining write-ins for Line 06 from overflow page	XXX		
0699.	Totals (Lines 0601 through 0603 plus 0698) (Line 06 above)	XXX		
0701.	Miscellaneous Income	XXX	33,890	167,069
0702.		XXX		
0703.		XXX		
0798.	Summary of remaining write-ins for Line 07 from overflow page	XXX		
0799.	Totals (Lines 0701 through 0703 plus 0798) (Line 07 above)	XXX	33,890	167,069
1401.				
1402.				
1403.				
1498.	Summary of remaining write-ins for Line 14 from overflow page			
1499.	Totals (Lines 1401 through 1403 plus 1498) (Line 14 above)			
2901.				
2902.				
2903.				
2998.	Summary of remaining write-ins for Line 29 from overflow page			
2999.	Totals (Lines 2901 through 2903 plus 2998) (Line 29 above)			

# **STATEMENT OF REVENUE AND EXPENSES (Continued)**

		1	2
		Current Year	Prior Year
	CAPITAL & SURPLUS ACCOUNT		
33.	Capital and surplus prior reporting year	46,108,881	42,123,735
34.		6 060 075	587,162
35.	Change in valuation basis of aggregate policy and claim reserves		
36.	Change in net unrealized capital gains (losses) less capital gains tax of \$ 0		583,861
37.	Change in net unrealized foreign exchange capital gain or (loss)		
38.	Change in net deferred income tax		
39.	Change in nonadmitted assets		
40.	Change in unauthorized reinsurance		
41.			
42.			
43.	Cumulative effect of changes in accounting principles		
44.			
	44.1 Paid in		
	44.2 Transferred from surplus (Stock Dividend)		
	44.3 Transferred to surplus		
45.			
	45.1 Paid in		
	45.2 Transferred to capital (Stock Dividend)		
	45.3 Transferred from capital		
46.	Dividends to stockholders		
47.	Aggregate write-ins for gains or (losses) in surplus		545,405
48.	Net change in capital and surplus (Lines 34 to 47)	7 2/2 /5/	3,985,146
49.	Capital and surplus end of reporting period (Line 33 plus 48)	53,351,332	46,108,881

	DETAILS OF WRITE-IN LINES	
4701.	Delta Dental of AR Foundation Ending Balance - Non-admitted - Invest in Sub with \$0 Basis	 545,405
4702.		 
4703.		 
4798.	Summary of remaining write-ins for Line 47 from overflow page	
4799.	Totals (Lines 4701 through 4703 plus 4798) (Line 47 above)	545,405

# **CASH FLOW**

		1	2
	Cash from Operations	Current Year	Prior Year
1.	Premiums collected net of reinsurance		70,793,52
2.	Net investment income		1,697,67
3.			167,06
4.	Total (Lines 1 through 3)		72,658,26
5.	Benefit and loss related payments	56,098,814	53,767,13
6.	Net transfers to Separate Accounts, Segregated Accounts and Protected Cell Accounts		
7.	, , , , , , , , , , , , , , , , , , , ,	10,977,959	11,601,83
8.	Dividends paid to policyholders		
10.	• • • • • • • • • • • • • • • • • • • •		65,368,9
11.	Net cash from operations (Line 4 minus Line 10)	10,363,620	7,289,29
	Cash from Investments		
12.	Proceeds from investments sold, matured or repaid:		
	12.1 Bonds	2,220,000	10,322,7
	12.2 Stocks		15,152,3
	12.3 Mortgage loans		
	12.4 Real estate		
	12.5 Other invested assets		
	12.6 Net gains (or losses) on cash, cash equivalents and short-term investments		
	12.7 Miscellaneous proceeds		
	12.8 Total investment proceeds (Lines 12.1 to 12.7)	2,220,000	25,475,0
13.	Cost of investments acquired (long-term only):		
	13.1 Bonds	2,939,488	11,021,3
	13.2 Stocks		16,678,1
	13.3 Mortgage loans		
	13.4 Real estate		3,568,5
	13.5 Other invested assets		
	13.6 Miscellaneous applications	3,137,794	04 000 0
	13.7 Total investments acquired (Lines 13.1 to 13.6)	9,931,628	31,268,0
14.	Net increase (decrease) in contract loans and premium notes	(7.744.000)	/F 702.0
15.	Net cash from investments (Line 12.8 minus Line 13.7 and Line 14)	(7,711,628)	(5,793,0
	Cash from Financing and Miscellaneous Sources		
16.	Cash provided (applied):		
	16.1 Surplus notes, capital notes		
	16.2 Capital and paid in surplus, less treasury stock		
	16.3 Borrowed funds		
	16.4 Net deposits on deposit-type contracts and other insurance liabilities		
	16.5 Dividends to stockholders		
	16.6 Other cash provided (applied)		
17.	Net cash from financing and miscellaneous sources (Lines 16.1 to Line 16.4 minus Line 16.5 plus Line 16.6)		
	RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS		
18.	Net change in cash, cash equivalents and short-term investments (Line 11, plus Lines 15 and 17)	2,651,992	1,496,2
19.			,
	19.1 Beginning of year	9,960,899	8,464,6
	19.2 End of year (Line 18 plus Line 19.1)	12,612,891	9,960,89

Note: Supplemental disclosures of cash flow information for non-cash transactions:

20.0001		[	
20.0002			
20.0003		[	

# ANALYSIS OF OPERATIONS BY LINES OF BUSINESS

	1	2	3	4	5	6 Federal	7	8	9	10
	Total	Comprehensive (Hospital & Medical)	Medicare Supplement	Dental Only	Vision Only	Employees Health Benefit Plan	Title XVIII Medicare	Title XIX Medicaid	Other Health	Other Non-Health
Net premium income	73,311,680			72,178,153	1,133,527					
Change in unearned premium reserves and reserve for rate credit										
3. Fee-for-service (net of \$ 0 medical expenses)										XXX
4. Risk revenue										XXX
Aggregate write-ins for other health care related revenues	33,890									XXX
6. Aggregate write-ins for other non-health care related revenues		XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	33,890
7. Total revenues (Lines 1 to 6)	73,345,570			72,178,153	1,133,527					33,890
8. Hospital/medical benefits	55,961,019			54,687,276	1,273,743					XXX
9. Other professional services										XXX
10. Outside referrals										XXX
11. Emergency room and out-of-area										
Prescription drugs     Aggregate write-ins for other hospital and medical										XXX
13. Aggregate write-ins for other hospital and frieddal  14. Incentive pool, withhold adjustments and bonus amounts										XXX
4E Cubtatal (Linea 9 to 14)	55,961,019			54.687.276	1,273,743					XXX
15. Subtotal (Lines 6 to 14)  16. Net reinsurance recoveries	7,538			(629,334)	636,872					XXX
17 Total hospital and medical (Lines 15 minus 16)	55 053 /81			55,316,610	636,871					XXX
19 Non hoolth claims (not)	.	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	
19. Claims adjustment expenses including \$ 0 cost containment expenses	3,678,411			3,678,411						
20. General administrative expenses	40 445 004			9,638,689	476,945				1	
21. Increase in reserves for accident and health contracts										XXX
22. Increase in reserves for life contracts		XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	
23. Total underwriting deductions (Lines 17 to 22)	69,747,526	·		68,633,710	1,113,816					
24. Net underwriting gain or (loss) (Line 7 minus Line 23)	3,598,044			3,544,443	19,711					33,890

DETAILS OF WRITE-IN LINES										
0501.										XXX
0502.	. ]									XXX
0503.										XXX
0598. Summary of remaining write-ins for Line 05 from overflow page										XXX
0598. Summary of remaining write-ins for Line 05 from overflow page 0599. Totals (Lines 0501 through 0503 plus 0598) (Line 05 above)										XXX
0601. Miscellaneous Income	33,890	XXX	33,890							
0602.	. ]	XXX								
0603.	. ]	XXX								
0698. Summary of remaining write-ins for Line 06 from overflow page	. ]	XXX								
0699. Totals (Lines 0601 through 0603 plus 0698) (Line 06 above)	33,890	XXX	33,890							
1301.										XXX
1302.	. ]								1	XXX
1303.										XXX
1398. Summary of remaining write-ins for Line 13 from overflow page										XXX
1398. Summary of remaining write-ins for Line 13 from overflow page 1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above)										XXX

### PART 1 – PREMIUMS

	1	2	3	4
Line				
of				Net Premium Income
Business	Direct Business	Reinsurance Assumed	Reinsurance Ceded	(Cols. 1 + 2 - 3)
Comprehensive (hospital and medical)				
Medicare Supplement				
3. Dental only	71.422.998	755,155		72,178,153
4. Vision only	2,267,055		1,133,528	1,133,527
5. Federal Employees Health Benefits Plan				
6. Title XVIII – Medicare				
7. Title XIX – Medicaid				
8. Other health				
9. Health subtotal (Lines 1 through 8)	73,690,053	755,155	1,133,528	73,311,680
10. Life				
11. Property/casualty				
12. Totals (Lines 9 to 11)	73,690,053	755,155	1,133,528	73,311,680

### PART 2 – CLAIMS INCURRED DURING THE YEAR

	1	2	3	4	5	6	7	8	9	10
		Comprehensive				Federal Employees	Title	Title		
			Medicare	Dental	Vision	Health	XVIII	XIX	Other	Other
	Tatal	(Hospital &					l	1		
	Total	Medical)	Supplement	Only	Only	Benefits Plan	Medicare	Medicaid	Health	Non-Health
Payments during the year:										
1.1 Direct	56,098,816			54,946,507	1,152,309					
1.2 Reinsurance assumed	629,334			629,334						
1.3 Reinsurance ceded	636,872				636,872					
1.4 Net	56,091,278			55,575,841	515,437					
Paid medical incentive pools and bonuses										
3. Claim liability December 31, current year from Part 2A:										
3.1 Direct	2,381,317			2,219,882	161,435					
3.2 Reinsurance assumed										
3.3 Reinsurance ceded										
3.4 Net	2,381,317			2,219,882	161,435					
4. Claim reserve December 31, current year from Part 2D:										
4.1 Direct										
4.2 Reinsurance assumed										
4.3 Reinsurance ceded										
4.4 Net										
Accrued medical incentive pools and bonuses, current year										
6 Net healthcare receivables (a)										
Amounts recoverable from reinsurers December 31, current year										
Claim liability December 31, prior year from Part 2A:										
8.1 Direct	2,519,114			2.479.114	40.000					
8.2 Reinsurance assumed	2,515,117			2,770,117						
8.3 Reinsurance ceded										
8.4 Net	2,519,114			2,479,114	40,000					
9. Claim reserve December 31, prior year from Part 2D:	2,515,117			2,770,117						
9.1 Direct										
9.2 Reinsurance assumed										
9.3 Reinsurance ceded										
9.4 Net										
Accrued medical incentive pools and bonuses, prior year										
Accided medical incentive pools and bonuses, prior year     Amounts recoverable from reinsurers December 31, prior year										
11. Amounts recoverable from reinsurers December 31, prior year  12. Incurred benefits:										
12. Incurred benefits.	55,961,019			54,687,275	1,273,744					}
12.1 Direct 12.2 Reinsurance assumed	629,334			629,334	1,213,144					
				029,334						
12.3 Reinsurance ceded	636,872			EE 040 000	636,872					
12.4 Net	55,953,481			55,316,609	636,872					
13. Incurred medical incentive pools and bonuses	1						I	1		

(a) Excludes \$ 0 loans or advances to providers not yet expensed.

### PART 2A – CLAIMS LIABILITY END OF CURRENT YEAR

	1	2	3	4	5	6 Federal	7	8	9	10
		Comprehensive				Employees	Title	Title		
		(Hospital &	Medicare	Dental	Vision	Health	XVIII	XIX	Other	Other
	Total	Medical)	Supplement	Only	Only	Benefits Plan	Medicare	Medicaid	Health	Non-Health
Reported in Process of Adjustment:										
1.1 Direct	48,727			48,727						
1.2 Reinsurance assumed										
1.3 Reinsurance ceded										
1.4 Net				48,727						
2. Incurred but Unreported:										
2.1 Direct	2,332,590			2,171,155	161,435					
2.2 Reinsurance assumed										
2.3 Reinsurance ceded										
2.4 Net				2,171,155	161,435					
3. Amounts Withheld from Paid Claims and Capitations:										
3.1 Direct										
3.2 Reinsurance assumed										
3.3 Reinsurance ceded										
3.4 Net										
4. TOTALS:										
4.1 Direct	2,381,317			2,219,882	161,435					
4.2 Reinsurance assumed										
4.3 Reinsurance ceded										
4.4 Net	2,381,317			2,219,882	161,435					

### PART 2B - ANALYSIS OF CLAIMS UNPAID - PRIOR YEAR-NET OF REINSURANCE

			Claim Rese	rve and Claim	5	6
	Cla	ims	Liability D	ecember 31		
	Paid Durin	g the Year	of Curr	rent Year	Claims	Estimated Claim
	1	2	3	4	Incurred	Reserve and
	On Claims Incurred	On Claims Incurred	On Claims Unpaid	On Claims Incurred	in	Claim Liability
	Prior to January 1	During the	December 31	During the	Prior Years	December 31
Line of Business	of Current Year	Year	of Prior Year	Year	(Columns 1 + 3)	of Prior Year
Comprehensive (hospital and medical)						
2. Medicare Supplement						
3. Dental only	1,967,401	52,979,109		2,219,883	1,967,401	2,479,114
4. Vision only	36 897	1,115,410		161,434	36,897	40,000
Federal Employees Health Benefits Plan				1		
6. Title XVIII – Medicare						
7. Title XIX – Medicaid						
8. Other health						
9. Health subtotal (Lines 1 through 8)	2,004,298	54,094,519		2,381,317	2,004,298	2,519,114
10. Health care receivables (a)						
11. Other non-health						
12. Medical incentive pools and bonus amounts						
13. Totals (Lines 9 - 10 + 11 + 12)	2,004,298	54,094,519		2,381,317	2,004,298	2,519,114

<sup>(</sup>a) Excludes \$ 0 loans or advances to providers not yet expensed.

# PART 2C – DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted) Hospital & Medical

#### Section A - Paid Health Claims

			Cumulative Net Amounts Paid		
Year in Which Losses	1	2	3	4	5
Were Incurred	2005	2006	2007	2008	2009
1. Prior					
2. 2005					
3. 2006	XXX	NI T			
4. 2007	XXX	XXX			
5. 2008	XXX	XXX	XXX		
6. 2009	XXX	XXX	XXX	XXX	

#### Section B - Incurred Health Claims

			Sum of Cumulative Net Amour	nt Paid and Claim Liability, Claim Reserve and Medic	al Incentive Pool and Bonuses								
			Outstanding at End of Year										
	Year in Which Losses	1	2	3	4	5							
12.	Year in Which Losses Were Incurred	2005	2006	2007	2008	2009							
₹	1. Prior												
	2. 2005												
	3. 2006	XXX											
	4. 2007	XXX	XXX	`									
	5. 2008	XXX	XXX	xxx									
	6. 2009	XXX	XXX	XXX	XXX								

	1	2	3	4	5	6	7	8	9	10
Years in which Premiums were Earned and Claims were Incurred	Premiums Earned	Claims Payments	Claim Adjustment Expense Payments	(Col. 3 / 2) Percent	Claim and Claim Adjustment Expense Payments (Col. 2 + 3)	(Col. 5 / 1) Percent	Claims Unpaid	Unpaid Claims Adjustment Expenses	Total Claims and Claims Adjustment Expense Incurred (Col. 5 + 7 + 8)	(Col. 9 / 1) Percent
1. 2005										
2. 2006										
3. 2007										
4. 2008										
5. 2009										

### PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS

## (000 Omitted)

### **Medicare Supplement**

#### Section A - Paid Health Claims

			Cumulative Net Amounts Paid		
Year in Which Losses	1	2	3	4	5
Were Incurred	2005	2006	2007	2008	2009
1. Prior					
2. 2005			<b>.</b>		
3. 2006	XXX	NIC DA			
4. 2007	XXX	XXX X			
5. 2008	XXX	XXX	XXX		
6. 2009	XXX	XXX	XXX	XXX	

#### Section B - Incurred Health Claims

			Sum of Cumulative Net Amour	nt Paid and Claim Liability, Claim Reserve and Medio Outstanding at End of Year	cal Incentive Pool and Bonuses	
_	Year in Which Losses Were Incurred	1	2	3	4	5
12.MS	were incurred	2005	2006	2007	2008	2009
တ	1. Prior 2 2005		······	<u> </u>		
	3. 2006	XXX	NO K		·	
	4. 2007	XXX	XXX YU			
	5. 2008	XXX	XXX	XXX		
	6. 2009	XXX	XXX	XXX	XXX	

	1	2	3	4	5	6	7	8	9	10
Years in which Premiums were Earned and Claims were Incurred	Premiums Earned	Claims Payments	Claim Adjustment Expense Payments	(Col. 3 / 2) Percent	Claim and Claim Adjustment Expense Payments (Col. 2 + 3)	(Col. 5 / 1) Percent	Claims Unpaid	Unpaid Claims Adjustment Expenses	Total Claims and Claims Adjustment Expense Incurred (Col. 5 + 7 + 8)	(Col. 9 / 1) Percent
1. 2005										
2. 2006										
3. 2007										
4. 2008										
5. 2009										

# PART 2C – DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted) Dental Only

#### Section A - Paid Health Claims

			Cumulative Net Amounts Paid		
Year in Which Losses	1	2	3	4	5
Were Incurred	2005	2006	2007	2008	2009
1. Prior	43,222	43,222	43,222	43,222	43,222
2. 2005	42,539	44,780	44,780	44,780	44,780
3. 2006	XXX	43,225	45,108	45,108	45,108
4. 2007	XXX	XXX	45,836	47,961	47,961
5. 2008	XXX	XXX	XXX	51,161	53,128
6. 2009	XXX	XXX	XXX	XXX	52,979

#### Section B - Incurred Health Claims

			Sum of Cumulative Net Amoun	t Paid and Claim Liability, Claim Reserve and Medic	al Incentive Pool and Bonuses	
				Outstanding at End of Year		
	Year in Which Losses	1	2	3	4	5
12.	Were Incurred	2005	2006	2007	2008	2009
8	1. Prior	43,222	43,222	43,222	43,222	43,222
	2. 2005	44,998	44,780	44,780	44,780	44,780
	3. 2006	XXX	45,302	45,108	45,108	45,108
	4. 2007	XXX	XXX	47,897	47,961	47,961
	5. 2008	XXX	XXX	XXX	53,640	53,128
	6. 2009	XXX	XXX	XXX	XXX	55,199

	1	2	3	4	5	6	7	8	9	10
Years in which			Claim		Claim and Claim Adiustment			Unpaid	Total Claims and Claims Adjustment	
Years in which Premiums were Earned			Adjustment		Expense			Claims	Expense	
and	Premiums	Claims	Expense	(Col. 3 / 2)	Payments	(Col. 5 / 1)	Claims	Adjustment	Incurred	(Col. 9 / 1)
Claims were Incurred	Earned	Payments	Payments	Percent	(Col. 2 + 3)	Percent	Unpaid	Expenses	(Col. 5 + 7 + 8)	Percent
1. 2005	56,707	44,780	3,862	8.624	48,642	85.778			48,642	85.778
2. 2006	59,062	45,108	1,101	2.441	46,209	78.238			46,209	78.238
3. 2007	64,941	47,961	2,661	5.548	50,622	77.951			50,622	77.951
4. 2008	69,684	53,128	2,846	5.357	55,974	80.325			55,974	80.325
5. 2009	71,423	52,979	3,669	6.925	56,648	79.313	2,220	79	58,947	82.532

# PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted) Vision Only

#### Section A - Paid Health Claims

			Cumulative Net Amounts Paid		
Year in Which Losses Were Incurred	1	2	3 4		5
Were Incurred	2005	2006	2007	2008	2009
1. Prior					
2. 2005					
3. 2006	XXX				
4. 2007	XXX	XXX	53	70	70
5. 2008	XXX	XXX	XXX	464	501
6. 2009	XXX	XXX	XXX	XXX	1,115

#### Section B - Incurred Health Claims

			Sum of Cumulative Net Amoun	nt Paid and Claim Liability, Claim Reserve and Medio	cal Incentive Pool and Bonuses	
				Outstanding at End of Year		
	Year in Which Losses	1	2	3	4	5
12.	Were Incurred	2005	2006	2007	2008	2009
ð	1. Prior					
	2. 2005					
	3. 2006	XXX				
	4. 2007	XXX	XXX	69	70	70
	5. 2008	XXX	XXX	XXX	504	501
	6. 2009	XXX	XXX	XXX	XXX	1,277

	1	2	3	4	5	6	7	8	9	10
Years in which Premiums were Earned and Claims were Incurred	Premiums Earned	Claims Payments	Claim Adjustment Expense Payments	(Col. 3 / 2) Percent	Claim and Claim Adjustment Expense Payments (Col. 2 + 3)	(Col. 5 / 1) Percent	Claims Unpaid	Unpaid Claims Adjustment Expenses	Total Claims and Claims Adjustment Expense Incurred (Col. 5 + 7 + 8)	(Col. 9 / 1) Percent
1. 2005										
2. 2006										
3. 2007	140	70			70	50.000			70	50.000
4. 2008	970	501			501	51.649			501	51.649
5. 2009	2,267	1,152			1,152	50.816	161	6	1,319	58.183

# PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS

(000 Omitted)

### Federal Employee Health Benefits Plan

#### Section A - Paid Health Claims

Cumulative Net Amounts Paid						
Year in Which Losses Were Incurred	1	2	3	4	5	
Were Incurred	2005	2006	2007	2008	2009	
1. Prior						
2. 2005						
3. 2006	XXX	N()N				
4. 2007	XXX	XXX I I O I	<b>1 </b>			
5. 2008	XXX	XXX	XXX			
6. 2009	XXX	XXX	XXX	XXX		

#### Section B - Incurred Health Claims

			Sum of Cumulative Net Amour	nt Paid and Claim Liability, Claim Reserve and Medio	al Incentive Pool and Bonuses	
				Outstanding at End of Year		
	Year in Which Losses	1	2	3	4	5
12.	Year in Which Losses Were Incurred	2005	2006	2007	2008	2009
₩ [	1. Prior					
	2. 2005					
	3. 2006	XXX	NI/ ) N			
	4. 2007	XXX	XXX X			
	5. 2008	XXX	XXX	XXX		
	6. 2009	XXX	XXX	XXX	XXX	

	1	2	3	4	5	6	7	8	9	10
Years in which Premiums were Earned and Claims were Incurred	Premiums Earned	Claims Payments	Claim Adjustment Expense Payments	(Col. 3 / 2) Percent	Claim and Claim Adjustment Expense Payments (Col. 2 + 3)	(Col. 5 / 1) Percent	Claims Unpaid	Unpaid Claims Adjustment Expenses	Total Claims and Claims Adjustment Expense Incurred (Col. 5 + 7 + 8)	(Col. 9 / 1) Percent
1. 2005										
2. 2006										
3. 2007										
4. 2008										
5. 2009										

# PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS

(000 Omitted)

Title XVIII - Medicare

#### Section A - Paid Health Claims

Year in Which Losses	1	2	3	4	5
Were Incurred	2005	2006	2007	2008	2009
1. Prior					
2. 2005			<b>.</b>		
3. 2006	XXX				
4. 2007	XXX	XXX XX			
5. 2008	XXX	XXX	XXX		
6. 2009	XXX	XXX	XXX	XXX	

#### Section B - Incurred Health Claims

			Sum of Cumulative Net Amour	nt Paid and Claim Liability, Claim Reserve and Medic	al Incentive Pool and Bonuses	
				Outstanding at End of Year		
	Year in Which Losses	1	2	3	4	5
12	Were Incurred	2005	2006	2007	2008	2009
₹ [	1. Prior					
	2. 2005					
	3. 2006	XXX				
	A 2007	XXX	YYY			
	5. 2008	XXX	XXX	XXX		
	6. 2009	XXX	XXX	XXX	XXX	

	1	2	3	4	5	6	7	8	9	10
Years in which Premiums were Earned and Claims were Incurred	Premiums Earned	Claims Payments	Claim Adjustment Expense Payments	(Col. 3 / 2) Percent	Claim and Claim Adjustment Expense Payments (Col. 2 + 3)	(Col. 5 / 1) Percent	Claims Unpaid	Unpaid Claims Adjustment Expenses	Total Claims and Claims Adjustment Expense Incurred (Col. 5 + 7 + 8)	(Col. 9 / 1) Percent
1. 2005										
2. 2006				NION						
3. 2007										
4. 2008					<b>Y</b> <del></del>					
5. 2009										

### PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS

(000 Omitted)

Title XIX - Medicaid

#### Section A - Paid Health Claims

		Cumulative Net Amounts Paid						
Year in Which Losses	1	2	3	4	5			
Were Incurred	2005	2006	2007	2008	2009			
1. Prior								
2. 2005			<b>.</b> . <del></del>					
3. 2006	XXX							
4. 2007	XXX	XXX XX						
5. 2008	XXX	XXX	XXX					
6. 2009	XXX	XXX	XXX	XXX				

#### Section B - Incurred Health Claims

			Sum of Cumulative Net Amour	nt Paid and Claim Liability, Claim Reserve and Medic	cal Incentive Pool and Bonuses	
				Outstanding at End of Year		
	Year in Which Losses Were Incurred	1	2	3	4	5
12	Were Incurred	2005	2006	2007	2008	2009
≥ [	1. Prior					
	2. 2005					
	3. 2006	XXX	NI/ ) N			
	4. 2007	XXX	XXX Y			
	5. 2008	XXX	XXX	XXX		
	6. 2009	XXX	XXX	XXX	XXX	

	1	2	3	4	5	6	7	8	9	10
Years in which Premiums were Earned and Claims were Incurred	Premiums Earned	Claims Payments	Claim Adjustment Expense Payments	(Col. 3 / 2) Percent	Claim and Claim Adjustment Expense Payments (Col. 2 + 3)	(Col. 5 / 1) Percent	Claims Unpaid	Unpaid Claims Adjustment Expenses	Total Claims and Claims Adjustment Expense Incurred (Col. 5 + 7 + 8)	(Col. 9 / 1) Percent
1. 2005										
2. 2006										
3. 2007										
4. 2008										
5. 2009										

# PART 2C – DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted)

Other

#### Section A - Paid Health Claims

		Cumulative Net Amounts Paid						
Year in Which Losses	1	2	3	4	5			
Were Incurred	2005	2006	2007	2008	2009			
1. Prior								
2. 2005			<b>.</b> . <del></del>					
3. 2006	XXX							
4. 2007	XXX	XXX XX						
5. 2008	XXX	XXX	XXX					
6. 2009	XXX	XXX	XXX	XXX				

#### Section B - Incurred Health Claims

			Sum of Cumulative Net Amour	nt Paid and Claim Liability, Claim Reserve and Medio	al Incentive Pool and Bonuses	
				Outstanding at End of Year		
	Year in Which Losses	1	2	3	4	5
12.0	Year in Which Losses Were Incurred	2005	2006	2007	2008	2009
윽	1. Prior					
	2. 2005					
	3. 2006	XXX				
	4. 2007	YYY	YYY	<b> </b>		
	5. 2008	XXX	XXX	xxx		
	6. 2009	XXX	XXX	XXX	XXX	

	1	2	3	4	5	6	7	8	9	10
Years in which Premiums were Earned and Claims were Incurred	Premiums Earned	Claims Payments	Claim Adjustment Expense Payments	(Col. 3 / 2) Percent	Claim and Claim Adjustment Expense Payments (Col. 2 + 3)	(Col. 5 / 1) Percent	Claims Unpaid	Unpaid Claims Adjustment Expenses	Total Claims and Claims Adjustment Expense Incurred (Col. 5 + 7 + 8)	(Col. 9 / 1) Percent
1. 2005										
2. 2006										
3. 2007										
4. 2008										
5. 2009										

# PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted) Grand Total

#### Section A - Paid Health Claims

			Cumulative Net Amounts Paid		
Year in Which Losses	1	2	3	4	5
Were Incurred	2005	2006	2007	2008	2009
1. Prior	43,222	43,222	43,222	43,222	43,222
2. 2005	42,539	44,780	44,780	44,780	44,780
3. 2006	XXX	43,225	45,108	45,108	45,108
4. 2007	XXX	XXX	45,889	48,031	48,031
5. 2008	XXX	XXX	XXX	51,625	53,629
6. 2009	XXX	XXX	XXX	XXX	54,094

#### Section B - Incurred Health Claims

			Sum of Cumulative Net Amour	nt Paid and Claim Liability, Claim Reserve and Medic	al Incentive Pool and Bonuses	
				Outstanding at End of Year		
	Year in Which Losses	1	2	3	4	5
12.0	Were Incurred	2005	2006	2007	2008	2009
읙	1. Prior	43,222	43,222	43,222	43,222	43,222
	2. 2005	44,998	44,780	44,780	44,780	44,780
	3. 2006	XXX	45,302	45,108	45,108	45,108
	4. 2007	XXX	XXX	47,966	48,031	48,031
	5. 2008	XXX	XXX	XXX	54,144	53,629
	6. 2009	XXX	XXX	XXX	XXX	56,476

	1	2	3	4	5	6	7	8	9	10	
Years in which Premiums were Earned and	Premiums	Claims	Claim Adjustment Expense	(Col. 3 / 2)	Claim and Claim Adjustment Expense Payments	(Col. 5 / 1)	Claims	Unpaid Claims Adjustment	Total Claims and Claims Adjustment Expense Incurred	(Col. 9 / 1)	
Claims were Incurred	Earned	Payments	Payments	Percent	(Col. 2 + 3)	Percent	Unpaid	Expenses	(Col. 5 + 7 + 8)	Percent	
1. 2005	56,707	44,780	3,862	8.624	48,642	85.778			48,642	85.778	
2. 2006	59,062	45,108	1,101	2.441	46,209	78.238			46,209	78.238	
3. 2007	65,081	48,031	2,661	5.540	50,692	77.891			50,692	77.891	
4. 2008	70,654	53,629	2,846	5.307	56,475	79.932			56,475	79.932	
5. 2009	73,690	54,131	3,669	6.778	57,800	78.437	2,381	85	60,266	81.783	

# NONE Underwriting and Investment Exhibit - Part 2D

# PART 3 – ANALYSIS OF EXPENSES

•		Claim Adjustn	nent Expenses	3	4	5
		1	2			
		Cost Containment Expenses	Other Claim Adjustment Expenses	General Administrative Expenses	Investment Expenses	Total
1.	Rent (\$ 190,500 for occupancy of own building)		117,300	78,200		195,500
2.	Salaries, wages and other benefits					
3.	Commissions (less \$ 4,495,720 ceded plus					
	\$ 0 assumed)			4,495,720		4,495,720
4.				79,292		79,292
5.	Certifications and accreditation fees					
6.	Auditing, actuarial and other consulting services			181,031		181,031
7.			6,462	97,763		104,225
8.	Marketing and advertising			400,498		400,498
9.	Postage, express and telephone		1,388,108	157,115		1,545,223
10.	Printing and office supplies		104,096	69,398		173,494
11.	Occupancy, depreciation and amortization		133,648	93,156		226,804
12.	Equipment					
13.	Cost or depreciation of EDP equipment and software		1,157,320	771,387		1,928,707
14.	Outsourced services including EDP, claims, and other services		8,082,671	7,489,595		15,572,266
15.	Boards, bureaus and association fees			383,860		383,860
16.	Insurance, except on real estate		29,699	19,800		49,499
17.			126,371	84,248		210,619
18.	One was the and administration for a		1			
19.	Defends and the first and the control of the contro		(8,037,337)	(5,358,224)		(13,395,561)
20.	Daimbura amenta from fiscal intermediaries		(0,001,001)	(0,000,221)		(10,000,001)
21.	Deal estate assesses		94,043	62,695		156,738
22.	Deal estate terres		,	87,746		87,746
23.						
20.	23.1 State and local insurance taxes					
	02.0 Ctata aramium tayon		368,602			368,602
			300,002			300,002
	23.3 Regulatory authority licenses and fees 23.4 Payroll taxes					
				60 050		60 050
24	23.5 Other (excluding federal income and real estate taxes)			68,858	88,947	68,858   88,947
24.	A		107 400	052.406	00,947	
25.	Aggregate write-ins for expenses		107,428	853,496	99.047	960,924 (a) 13.882,992
26.	Total expenses incurred (Lines 1 to 25)		3,678,411	10,115,634	88,947	
27.	Less expenses unpaid December 31, current year		85,421	1,076,181		1,161,602
28.	Add expenses unpaid December 31, prior year		95,137	1,608,555		1,703,692
29.	•					
22	plans, prior year					
30.	Amounts receivable relating to uninsured					
•	plans, current year		0.000.45=	40.040.055	22.2:=	44.40= 0==
31.	Total expenses paid (Lines 26 minus 27 plus 28 minus 29 plus 30)		3,688,127	10,648,008	88,947	14,425,082
	DETAILS OF WRITE IN LINES					

DETAILS OF WRITE-IN LINES			
2501. Subscriptions	 	35,301	 35,301
2502. Consulting	 79,571	53,048	 132,619
2503. Seminars	 9,810	6,540	 16,350
2598. Summary of remaining write-ins for Line 25 from overflow page	18,047	758,607	776,654
2599. Totals (Lines 2501 through 2503 plus 2598) (Line 25 above)	107,428	853,496	960,924

<sup>(</sup>a) Includes management fees of \$ 13,377,537 to affiliates and \$ 2,194,729 to non-affiliates.

# **EXHIBIT OF NET INVESTMENT INCOME**

		1 Collected During Year	2 Earned During Year
1.	U.S. Government bonds	(a) 138,0	32 142,765
1.1	Bonds exempt from U.S. tax	(a) 625,1	20 590,245
1.2	Other bonds (unaffiliated)	(a)	
1.3	Bonds of affiliates	(a)	
2.1	Preferred stocks (unaffiliated)	(b)	
2.11	Preferred stocks of affiliates	(b)	
2.2	Common stocks (unaffiliated)	193,4	193,437
2.21	Common stocks of affiliates		
3.	Mortgage loans	(c)	
4.	Real estate	(d) 2,643,0	79 1,964,844
5.	Contract loans		
6.	Cash, cash equivalents and short-term investments	(e) 82,4	81,272
7.	Derivative instruments	(f)	
8.	Other invested assets		
9.	Aggregate write-ins for investment income		
10.	Total gross investment income	3,682,1	2,972,563
11.	Investment expenses		(g) 88,947
12.	Investment taxes, licenses and fees, excluding federal income taxes		.(g)
13.	Interest expense		(h)
14.	Depreciation on real estate and other invested assets		(i) 211,785
15.	Aggregate write-ins for deductions from investment income		
16.	Total deductions (Lines 11 through 15)		300,732
17.	Net investment income (Line 10 minus Line 16)		2,671,831

	DETAILS OF WRITE-IN LINES	
0901.	NAME	
0902.	NIC ) NI II	
0903.	INOINL	
0998.	Summary of remaining write-ins for Line 09 from overflow page	
0999.	Totals (Lines 0901 through 0903) plus 0998 (Line 09 above)	
1501.		
1502.	NONE	
1503.	NUNE	
1598.	Summary of remaining write-ins for Line 15 from overflow page	
1599.	Totals (Lines 1501 through 1503) plus 1598 (Line 15 above)	

, ,		04045	40.470	
(a)	Includes \$	34,915 accrual of discount less \$	48,470 amortization of premium and less \$	0 paid for accrued interest on purchases.
(b)	Includes \$	0 accrual of discount less \$	0 amortization of premium and less \$	0 paid for accrued dividends on purchases.
(c)	Includes \$	0 accrual of discount less \$	0 amortization of premium and less \$	0 paid for accrued interest on purchases.
(d)	Includes \$	190,500 for company's occupancy of its ov	vn buildings; and excludes \$ 0 interes	t on encumbrances.
(e)	Includes \$	0 accrual of discount less \$	0 amortization of premium and less \$	0 paid for accrued interest on purchases.
(f)	Includes \$	0 accrual of discount less \$	0 amortization of premium.	
(g)	Includes \$	88,947 investment expenses and \$	0 investment taxes, licenses and fees, exc	luding federal income taxes,
	attributable to	segregated and Separate Accounts.		
(h)	Includes \$	0 interest on surplus notes and \$	0 interest on capital notes.	
(i)	Includes \$	211,785 depreciation on real estate and \$	0 depreciation on other invested asse	ets.

# **EXHIBIT OF CAPITAL GAINS (LOSSES)**

		1	2	3	4	5
		Realized Gain (Loss) on Sales or Maturity	Other Realized Adjustments	Total Realized Capital Gain (Loss) (Columns 1 + 2)	Change in Unrealized Capital Gain (Loss)	Change in Unrealized Foreign Exchange Capital Gain (Loss)
1.	U.S. Government bonds					
1.1	Bonds exempt from U.S. tax					
1.2	Other bonds (unaffiliated)					
1.3	Bonds of affiliates					
2.1	Preferred stocks (unaffiliated)					
2.11	Preferred stocks of affiliates					
2.2	Common stocks (unaffiliated)				2,412,149	
2.21	Common stocks of affiliates				(322,129)	
3.	Mortgage loans					
4.	Pool octato					
5.	Contract loans					
6.	Cash, cash equivalents and short-term investments					
7.	Derivative instruments					
8.	Other invested assets					
9.	Aggregate write-ins for capital gains (losses)					
10.	Total capital gains (losses)				2,090,020	

	DETAILS OF WRITE-IN LINES			
0901.				
0902.				
0903.				
0998.	Summary of remaining write-ins for Line 09 from overflow page			
0999.	Totals (Lines 0901 through 0903) plus 0998 (Line 09 above)			

# **EXHIBIT OF NONADMITTED ASSETS**

		1	2	3	
		Current Year Total	Prior Year	Change in Total	
		Nonadmitted Assets	Total Nonadmitted Assets	Nonadmitted Assets (Col. 2 - Col. 1)	
	Bonds (Schedule D)				
2.	Stocks (Schedule D):				
	2.1 Preferred stocks				
	2.2 Common stocks	967,615	803,778	(163,837)	
3.	Mortgage loans on real estate (Schedule B):				
	3.1 First liens				
	3.2 Other than first liens				
4.	Real estate (Schedule A):				
	4.1 Properties occupied by the company				
	4.2 Properties held for the production of income				
	4.3 Properties held for sale				
5.	Cash (Schedule E - Part 1), cash equivalents (Schedule E - Part 2), and short-term				
	investments (Schedule DA)				
	Contract loans				
7.	Other invested assets (Schedule BA)				
8.	Receivables for securities				
9.	Aggregate write-ins for invested assets				
10.	Subtotals, cash and invested assets (Lines 1 to 9)	967,615	803,778	(163,837)	
11.	Title plants (for Title insurers only)				
12.	Investment income due and accrued				
13.	Premiums and considerations:				
	13.1 Uncollected premiums and agents' balances in the course of collection				
	13.2 Deferred premiums, agents' balances and installments booked but deferred				
	and not yet due				
	13.3 Accrued retrospective premiums				
14.	Reinsurance:				
	14.1 Amounts recoverable from reinsurers				
	14.2 Funds held by or deposited with reinsured companies				
	14.3 Other amounts receivable under reinsurance contracts				
15.	Amounts receivable relating to uninsured plans				
16.1	Current federal and foreign income tax recoverable and interest thereon				
16.2	Net deferred tax asset				
17.	Guaranty funds receivable or on deposit				
18.	Electronic data processing equipment and software	2,557,729	1,921,088	(636,641)	
19.	Furniture and equipment, including health care delivery assets		570,385	(84,960)	
20.	Net adjustment in assets and liabilities due to foreign exchange rates				
21.	Receivables from parent, subsidiaries and affiliates				
22.	Health care and other amounts receivable				
23.	Aggregate write-ins for other than invested assets	743,235	511,229	(232,006)	
24.	Total assets excluding Separate Accounts, Segregated Accounts and				
	Protected Cell Accounts (Lines 10 to 23)	4,923,924	3,806,480	(1,117,444)	
	* * * * * * * * * * * * * * * * * * * *				
25.	From Separate Accounts, Segregated Accounts and Protected Cell Accounts				

DETAILS OF WRITE-IN LINES			
0901.			
0902.			
0903. <b>N</b> (_)N —			
0998. Summary of remaining write-ins for Line 09 from overflow page			
0999. Totals (Lines 0901 through 0903 plus 0998) (Line 09 above)			
2301. Prepaid Expenses	743,235	511,229	(232,006)
2302.			
2303.			
2398. Summary of remaining write-ins for Line 23 from overflow page			
2399. Totals (Lines 2301 through 2303 plus 2398) (Line 23 above)	743,235	511,229	(232,006)

# EXHIBIT 1 – ENROLLMENT BY PRODUCT TYPE FOR HEALTH BUSINESS ONLY

		6				
	1	2	3	4	5	
						Current Year
	Prior	First	Second	Third	Current	Member
Source of Enrollment	Year	Quarter	Quarter	Quarter	Year	Months
Health Maintenance Organizations						
Provider Service Organizations						
3. Preferred Provider Organizations						
4. Point of Service						
5. Indemnity Only						
Aggregate write-ins for other lines of business	145,020	147,257	156,065	160,207		1,848,061
7. Total	145,020	147,257	156,065	160,207	160,553	1,848,061

	DETAILS OF WRITE-IN LINES						
	0601. Dental Only	136,449	137,799	138,110	137,007	136,845	1,644,557
	0602. Vision Only	8,571	9,458	17,955	23,200	23,708	203,504
'	0603.						
	0698. Summary of remaining write-ins for Line 06 from overflow page						
	0699. Totals (Lines 0601 through 0603 plus 0698) (Line 06 above)	145,020	147,257	156,065	160,207	160,553	1,848,061

## 1: Summary of Significant Accounting Policies

### A. Accounting Practices

The Organization's financial statements have been prepared in conformity with the NAIC Annual Statement Instructions and Accounting Practices and Procedures Manual as required by the Arkansas Insurance Department.

### B. Use of Estimates in the Preparation of the Financial Statements

The preparation of financial statements in conformity with the Annual Statement Instructions and Accounting Practices and Procedures Manual requires management to make estimates and assumptions that affect the reported amounts in the financial statements and accompanying notes. The actual results could differ from these estimates.

### C. Accounting Policy

The financial statements are reported in conformity with the Annual Statement Instructions and Accounting Practices and Procedures Manual, as follows:

- (1) The Organization considers all liquid investments with original maturities of three months or less to be cash equivalents. At December 31, 2009 and 2008, cash equivalents consist of certificates of deposit and temporary investments in bank money funds.
- (2) Corporate bonds are stated at amortized cost or fair (market) value based on the issuers NAIC Securities Valuation Office designation.
- (3) Common Stocks are stated at market except that investments in stocks of uncombined subsidiaries and affiliates in which the Company has an interest of 20% or more are carried on the equity basis.
- (4) U.S. Treasury Bonds and government agency securities are stated at the amortized cost.
- (5) The Organization carries Omega Administrators, Inc. and Delta Dental of Arkansas Foundation (both are wholly owned Non-insurance subsidiaries) at GAAP equity value adjusted to statutory accounting principles.
- (6) The Organization anticipates investment income as a factor in the premium deficiency calculation, in accordance with SSAP No. 54, Individual and Group Accident and Health Contracts.
- (7) Dental and vision premiums are billed in advance and are included in income ratably over the period to which they apply; accordingly, the portion of dental and vision premiums applicable to future periods is included in the statements of admitted assets, liabilities, capital and surplus statutory basis as unearned premiums. Dental and vision care costs are accrued as services are rendered, including estimates of costs incurred but not yet reported.
- (8) Claims incurred and unpaid include both claims in process and a provision for incurred but not reported claims. A provision for incurred but not reported claims is an actuarially determined and certified estimate based on claims experience and accumulated statistical data. The methods for making such actuarially determined and certified estimates and for establishing the resulting liability are continually reviewed. Provision is also made for estimated claims processing costs to be incurred in paying such claims and is included in unpaid claims adjustment expenses. Management believes the amounts reflected for these liabilities are adequate; however, the ultimate liabilities may differ from the amounts recorded. Any adjustments are reflected in period they are recorded.
- (9) Under the Organization's cash management system, checks issued but not presented to banks frequently result in overdraft balances for accounting purposes and are included as "Cash and Short-term Investments" in the statements of admitted assets, liabilities, capital and surplus statutory basis.
- (10) The Organization maintains deposits from certain employer groups with administrative services contracts. These deposits represent a prefunding of expected costs under the contract.

(11) The Organization has not modified its capitalization policy from the prior period.

## 2: Accounting Changes and Corrections of Errors

None.

### 3: Business Combinations and Goodwill

None.

# 4: Discontinued Operations

None.

### 5: Investments

U.S. Treasury Bonds and government agency securities are stated at amortized cost.

Class one bond mutual funds are stated at actual cost.

Unaffiliated common stocks are stated at fair value.

Affiliated common stocks are stated at GAAP equity value adjusted to SSAP. The Company did not recognize any impairment write down for its investments in Subsidiary, Controlled or Affiliated Companies during the statement period.

All other investments with readily determinable fair values are reported at their fair value in the statements of admitted assets, liabilities, capital and surplus – statutory basis. Unrealized gains and losses are included in the change in net assets in the accompanying statements of revenue and expenses and changes in capital and surplus – statutory basis. The following is a summary of Investment Securities held at December 31, 2009 and 2008:

			2009		
	Ar	nortized	Marke	et	Reported
		Cost	Valu	e	Value
U.S. Treasury bonds	\$	3,588,671	\$ 3,787	7,111 \$	3,588,671
Government agencies	1	3,393,444	14,018	3,805	13,393,444
Index bond funds		2,095,848	2,132	2,964	2,095,848
Index and value equity funds		8,729,451	11,141	,600	11,141,600
Subsidiaries and affiliates		4,509,555	2,515	5,530	2,515,530
	3	2,316,969	33,596	5,010	32,735,093
Less non-admitted common					
stocks		(967,615)	(967	7 <u>,615</u> )	(967,615)
Total	\$ <u>3</u>	1,349,354	\$ <u>32,628</u>	3 <u>,397</u> 9	31,767,478
			2008		
	Ar	nortized	Marke	et	Reported
		Cost	Valu	e	Value
U.S. Treasury bonds	\$	3,584,713	\$ 3,984	1,556 \$	3,584,713
Government agencies	1	3,487,972	14,345	5,876	13,487,972
Index bond funds		1,299,343	1,250	),364	1,299,343
Index and value equity funds		8,729,451	8,729	9,451	8,729,451
Subsidiaries and affiliates		2,509,555	837	7 <u>,659</u>	837,659
	2	9,611,034	29,147	7,906	27,939,138
Less non-admitted common					
Less non-admitted common					
stocks		(803,776)	(803	<u>3,776</u> )	(803,776)

For the year ended December 31, 2008, certain investments in equity securities market values had been greater than 15% below actual cost for a period greater than six months. Given these conditions the Organization recognized an other than temporary impairment loss as a realized capital loss in the amount of \$2,543,416. As of December 31, 2009, these securities had recovered \$2,412,149 of the other than temporary loss recognized in 2008.

All debt securities held as of December 31, 2009, were reported in the statutory financial statements at a book adjusted carrying value lower than fair market value. As of December 31, 2008, certain investments in debt securities were reported in the financial statements at an amount less than their historical cost.

The following table show the investments' gross unrealized losses and fair value, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position at December 31, 2008. There were no unrealized loss positions at December 31, 2009

	Less than	12 Months	12 Month	ns or More	Total	
Description of Unrealized			Unrealized		Unrealized	
Securities	Fair Value	Losses	Fair Value	Losses	Fair Value	Losses
Index and value						
equity funds	\$ <u>1,250,364</u>	\$ <u>48,979</u>	\$ <u> </u>	\$ <u> </u>	\$ <u>1,250,364</u>	\$ <u>48,979</u>

#### **Other Invested Asset**

On October 26, 2009, the Organization granted a collateral loan in the amount of \$1,000,000 to DocSite, LLC (DocSite). The loan is secured by all the assets of DocSite including, but not limited to, the DocSite Suite software and DocSite tradename, and grants the Organization various rights to convert the collateral loan to common stock. The loan is recorded at cost, which approximates fair value.

### Real Estate Investments & Other Property & Equipment

The Organization provides for depreciation on the straight-line basis using lives that range from three to 40 years. Depreciation charged to operations or against investment income for real estate holdings in accordance with statutory accounting principles totaled \$2,140,492 and \$1,528,034 for the years ended December 31, 2009 and 2008, respectively.

The following is a summary of admitted property and equipment at December 31, 2009 and 2008:

	2009	2008
Land Building Furniture, fixtures and EDP	\$ 2,356,491 \$ 8,723,617 <u>11,119,312</u>	2,356,491 8,364,257 8,737,717
Total property and equipment Less accumulated depreciation	22,199,420 (7,755,030)	19,458,465 (5,612,877)
Net property and equipment Less non-admitted property and equipment	14,444,390 (3,213,074)	13,845,588 (2,491,473)
Net admitted assets	\$ <u>11,231,316</u> \$	11,354,115
Real estate and real estate held for sale Electronic data processing equipment	\$ 10,141,295 \$ 1,090,021	9,993,719 1,360,396
Net admitted assets	\$ <u>11,231,316</u> \$	11,354,115

### 6: Joint Ventures, Partnerships and Limited Liability Companies

None.

### 7: Investment Income

Due and accrued investment income is recorded in compliance with the NAIC Annual Statement Instructions and Accounting Practices and Procedure Manual. The total amount excluded was \$0.

Included in the \$2,671,831 and \$(3,140,817) of Net Investment Income Earned (Losses) during the years ended December 31, 2009 and 2008, respectively, is \$190,500 of income relating to the occupancy of the Organization's own building and \$0 of interest expense.

#### 8: Derivative Instruments

None.

### 9: Income Taxes

The Organization's primary activities are tax exempt under IRS Section 501(c)(4). Omega Ventures, Inc. and Omega Administrators, Inc. (the "taxable entities") are subject to both federal and state income taxes.

Omega Administrators, Inc. has a deferred tax asset, resulting primarily from net operating losses, of \$639,228 and \$434,326 at December 31, 2009 and 2008. This deferred tax asset is offset by a valuation allowance of \$639,228 and \$434,326 at December 31, 2009 and 2008.

# 10: Information Concerning Subsidiaries and Affiliates

### Omega Ventures, Inc.

On August 13, 2007, the Organization incorporated Omega Ventures, Inc. to serve as a subsidiary holding company. On this date, the Organization made a capital contribution of \$10,000 and transferred its ownership in Omega to Omega Ventures, Inc. in exchange for the issued and outstanding common stock of Omega Ventures, Inc. On June 8, 2009, the Organization contributed \$2 million in additional paid in capital to Omega Ventures, Inc. June 9, 2009 Omega Ventures, Inc. contributed \$1.98 million in additional paid in capital to Omega Administrators, Inc.

#### Omega Administrators, Inc.

On December 3, 2002, the Organization incorporated Omega Administrators, Inc. (Omega) as a wholly owned for-profit non-insurance subsidiary. Omega was incorporated to serve as a third-party administrator and provide the Organization with an alternative corporation that it can use to administer dental coverages for the Organization and other insurance carriers outside the boundaries of the State of Arkansas. The current Delta Dental Plans Association restrictions prevent the Organization from soliciting groups that do not operate within the boundaries of the State of Arkansas.

Effective January 1, 2007, the Organization and Omega entered into an administrative services agreement, where Omega "will provide product support, customer service and related services necessary to administer dental insurance contracts administered by the Organization." Simultaneous to this contract, the Organization moved all of its employees and related benefit plans to Omega. For administering its services, the Organization reimburses Omega monthly at the rate \$1.16 and \$1.08 per dental subscriber per month for 2009 and 2008, respectively. In addition, the Organization reimburses Omega monthly at a rate of \$.23 per vision subscriber per month for these administrative services for both

2009 and 2008. The initial term of this agreement is for a period of three years and will expire on December 31, 2010. The agreement will be renewed annually thereafter. The Organization paid administration fees of \$13,377,537 and \$12,402,540 during the years ended December 31, 2009 and 2008, respectively.

In addition to the administrative services contract, the Organization also entered into a rental agreement with Omega, effective January 1, 2007, to lease its office facilities and equipment. During the years ended December 31, 2009 and 2008, the Organization earned \$1,774,344 and \$1,615,097 in rental income, respectively.

### The Incorporated PAC of Delta Dental Plan of Arkansas, Inc.

On October 27, 2004, the Organization incorporated The Incorporated PAC of Delta Dental Plan of Arkansas, Inc. (the PAC) as a wholly owned subsidiary. The PAC was incorporated to serve as a political committee that may make contributions to and expenditures on behalf of state candidates, other committees and all matters thereto. During the years ended December 31, 2009 and 2008, the PAC received \$5,000 and \$9,000 in donations, respectively. For 2009, all donations were received from Omega and for 2008 \$5,000 was received from Omega and \$4,000 from Omega Ventures, Inc. During the years ended December 31, 2009 and 2008, the PAC made \$1,250 and \$8,000, respectively, in campaign contributions.

#### Delta Dental of Arkansas Foundation, Inc.

On December 7, 2007, the Organization incorporated Delta Dental of Arkansas Foundation, Inc. (the Dental Foundation) as a 501(c)(3) Organization to promote oral health in the State of Arkansas. In addition to its promotion of oral health, the Foundation will make gifts, grants and contributions to other charitable Organizations as well as promote educational endeavors as permitted by the Internal Revenue Code. For the years ended December 31, 2009 and 2008, the Dental Foundation received donations in the amount of \$339,390 and \$573,958, respectively. The Dental Foundation made contributions of \$396,978 and \$321,246 to qualified organizations in 2009 and 2008, respectively.

### 11: Debt

At December 31, 2009, the Organization had two lines of credit totaling \$2,350,000 available for use in its business operations.

- (1) The first line of credit (with First Security) totals \$2,000,000 and was established for use "in case of emergencies or instance of natural disaster." This line of credit is unsecured and matures on July 14, 2010. Interest accrues at a variable rate and is determined periodically as the "Wall Street Journal Prime Rate less .25%." At December 31, 2009 and 2008, the interest rate approximated 3%. If no demand is made, interest only payments are due on the 30th of each month with one payment of the outstanding principal plus any accrued unpaid interest due at maturity. At December 31, 2009 and 2008, no amounts had been drawn and none were outstanding on this line of credit.
- (2) The second line of credit (with Metropolitan National) totals \$350,000 and was established for use as "overdraft protection." This line of credit is unsecured and matures on June 30, 2010. Interest accrues at a variable rate and is determined periodically as the "Wall Street Journal Prime Rate less .25%." At December 31, 2009 and 2008, the interest rate approximated 3%. Payment in full is due upon demand. If no demand is made, all outstanding principal plus any accrued interest is due at maturity. At December 31, 2009 and 2008, no amounts had been drawn and none were outstanding on this line of credit.

# 12: Retirement Plans, Deferred Compensation, Postemployment Benefits and Compensated Absences and Other Postretirement Benefit Plans

The Organization, through one of its wholly-owned subsidiaries, provides profit sharing, 401(k) and 457(b) retirement plans for its eligible employees.

The profit sharing plan has an effective date of July 1, 1994, and covers all full-time employees who have completed one year of service. Vesting in Omega's contribution portion of their accounts plus earnings thereon is based on years of continuous service. A participant is fully vested after five years of continuous service. Omega's contributions are discretionary and limited by the internal revenue code. Total costs related to this plan, which were allocated to Delta Dental Plan of Arkansas, Inc. through their agreement with Omega, were approximately \$439,962 and \$337,811 for the years ended December 31, 2009 and 2008, respectively.

The 401(k) plan was established on July 1, 1994, and was restated effective January 1, 1997, and January 1, 2003. To be eligible to participate, an employee must have reached 18 years of age and have completed three months of eligibility service. Pursuant to this plan, participant contributions cannot exceed 20% of compensation and are 100% vested and nonforfeitable. Omega will match 100% of the first 3% of deferred wages and 50% of the next 2% of deferred wages. Effective January 1, 2007, the five year vesting period was revoked and the matching contributions were vested for each participant to 100%. Total costs related to this plan, which were allocated to Delta Dental Plan of Arkansas, Inc. through their agreement with Omega, were approximately \$217,218 and \$190,121 for the years ended December 31, 2009 and 2008, respectively.

The 457(b) plan is a nonqualified plan that was established by Omega on April 1, 2003, as an inducement and motivation to its officers and directors. Participation in the plan is determined at the sole discretion of Omega's Board of Directors. At December 31, 2009 and 2008, plan assets totaled \$717,417 and \$502,912, respectively, and plan liabilities totaled \$713,922 and \$500,777, respectively. Gains of \$1,360 and \$2,135, are reported in the Statements of Activities for the years ended December 31, 2009 and 2008, respectively. The plan assets and liabilities and related gains (losses) on plan assets are omitted from statutory reporting.

# 13: Capital and Surplus, Shareholders' Dividend Restrictions and Quasi- Reorganizations

Under the laws of the state of Arkansas, the Organization is required to provide a minimum contingency reserve of \$50,000. Pursuant to the Arkansas Statutory Deposit Requirements, the Organization has pledged a certificate of deposit in the amount of \$50,000 to the Insurance Department of Arkansas.

Net unrealized gains (losses) on bonds and government agencies totaled \$860,919 and \$1,208,768, respectively, for the years ended December 31, 2009 and 2008. All unaffiliated common stock securities had been reported at fair market value including those previously written down to other than temporary impairment in prior years.

Non-admitted assets, excluding the adjustment for investment carrying value, totaled \$4,923,924 and \$3,806,480, respectively, at December 31, 2009 and 2008.

# 14: Contingencies

The Organization is subject to claims and lawsuits in the ordinary course of business. It is the opinion of management that the disposition or ultimate resolution of such claims and lawsuits will not have a material adverse effect of the Organizations results of operation or financial condition. However, these estimates could change materially in the near term.

### Avesis Third Party Administrators, Inc.

On October 19, 2006, the Organization entered into a vision marketing and third-party claims administration agreement with Avesis Third Party Administrators, Inc. (Avesis). The agreement calls for Avesis to provide vision plan designs, group underwriting, claim processing and payment and customer service. The Organization has exclusive rights to market in Arkansas through December 31, 2007, and has agreed to continue to extend the agreement in accordance with meeting certain sales goals. Avesis will be the Organization's exclusive vision insurance partner as long as network goals are achieved. Administration fees incurred with Avesis during 2009 and 2008 totaled \$335,537 and \$115,489, respectively.

### Delta Dental Plan of Virginia, Inc.

In early 2005, the Organization made the decision to convert its claims processing systems. The new claims processing system is owned by Delta Dental Plan of Virginia, Inc. (Virginia) and is licensed to the Organization for its use. A maintenance fee is calculated based on a percentage of the total licensing fee and will be paid annually to Virginia for technical support and servicing upgrades. Total fees incurred were approximately \$300,354 and \$423,354 for the years ended December 31, 2009 and 2008, respectively.

### 15: Leases

On March 31, 2005, the Organization executed a two year rental agreement with a board member to lease 4,000 square feet of office space for use as a temporary disaster recovery site. The agreement has an effective date of March 1, 2005, and requires monthly lease payments of \$2,500 plus reimbursement of utility costs in excess of \$500. The agreement expired on February 28, 2007, and has continued on a month to month basis, thereafter. Rent expense incurred during each of the years ended December 31, 2009 and 2008, totaled \$5,000 and \$30,000, respectively. The lease agreement terminated effective February 28, 2009.

# 16: Information About Financial Instruments With Off-Balance Sheet Risk and Financial Instruments With Concentrations of Credit Risk

None.

# 17: Sale, Transfer and Servicing of Financial Assets and Extinguishment of Liabilities

None.

# 18: Gain or Loss to the Reporting Entity From Uninsured Plans and From the Uninsured Portion of Partially Insured Plans

The Organization has certain contracts with employer groups in which it provides administrative services. These services include: review of claims, disbursement of benefits, notification to the insured party, certain cost containment services and accounting reports, as well as credentialing and professional relation services. In its administrative capacity, the Organization paid claims of approximately \$262,683,401 and \$226,997,119 during the years ended December 31, 2009 and 2008, respectively. These amounts are not included in the accompanying statutory financial statements. The related subscriber claims reserves and corresponding assets of approximately \$12,367,962 and \$10,730,484 at December 31, 2009 and 2008, respectively, are also excluded from the accompanying statutory financial statements. As consideration for these services, the Organization receives an administrative fee and is reimbursed for all benefit payments.

The gain from operations from Administrative Services Contract (ASC) uninsured plans and the uninsured portion of partially insured plans were as follows for the years ended December 31, 2009 and 2008:

		2009	2000
Gross reimbursement for medical costs incurred Gross administrative fees accrued Gross expenses incurred		262,683,401 \$ 13,395,562 (276,078,963)	226,997,119 13,036,340 (240,033,459)
Total net gain or loss from operations	\$ <u></u>	0 \$	0

2000

2008

# 19: Direct Premiums Written or Produce by Managing General Agents or Third Party Administrators

None.

### 20: Other Items

A. Extraordinary Items

None

- B. Trouble Debt Restructuring
- C. Other Disclosures

None

D. The Organization maintains its cash in bank deposit accounts which may at times exceed the federally insured limits. No losses have been experienced in these accounts and the Organization does not believe it is exposed to any significant credit risk thereon.

Effective October 3, 2008, the FDIC's insurance limits increased to \$250,000. The increase in federally insured limits is currently set to expire December 31, 2013. At December 31, 2009 and 2008, the Organization's cash accounts exceeded federally insured limits by approximately \$25,239,344 and \$22,099,849, respectively.

The Organization's cash accounts are securitized by repurchase agreements, which represent a direct, unconditional obligation of the bank to pay the Organization the purchase price of the repurchase agreement, plus interest thereon, secured by a pledge of an undivided interest in obligations of or obligations by the United States Government or an agency thereof. The repurchase agreements are not deposits and are not insured by the FDIC or any other government agency.

### 21: Events Subsequent

Subsequent to December 31, 2009, the Organization has agreed to extend an additional \$1 million collateral loan to DocSite, LLC. The additional \$1,000,000 was funded on February 10, 2010.

On January 11, 2010, the Organization signed quota share reinsurance agreement with Mutual of Omaha Insurance Company and United of Omaha Life Insurance Company (Mutual) with an effective date of August 15, 2009. Under the agreement, Mutual will cede and the Organization will assume its quota share of all claims. As of December 31, 2009, no transactions had occurred under the agreement.

Subsequent events have been evaluated through February 23, 2010, which is the date the financials were available to be issued.

### 22: Reinsurance

Effective January 8, 2008, the Organization entered into a risk sharing agreement with Transamerica Life Insurance Company. The agreement provides for equal risk sharing of dental insurance products net income. The product is underwritten by Transamerica Life Insurance Company and Omega Administrators administers claims under an administrative service agreement. The original term of the agreement continues through December 31, 2013. For the year ended December 31, 2009, the Organizations share of the products net gain was \$7,258.

On October 19, 2006, the Organization also entered into a risk sharing agreement with Avesis Insurance Incorporated (Avesis Insurance). The agreement provides for equal risk sharing in the vision insurance product's net income and has an initial contract period of October 19, 2007, through December 31, 2009. The contract will automatically renew for an additional two year period unless terminated by either entity. For the years ended December 31, 2009 and 2008, the Organization's share of the products net gain was \$19,711 and \$17,111, respectively.

Delta Dental Insurance Company (DDIC) and the United States Department of Veterans Affairs (VA) have entered into a dental service contract pursuant to Project HERO (Healthcare Effectiveness through Resource Optimization), whereby DDIC has agreed to arrange for eligible VA patients to obtain access to dental services from Delta Dental network dentists and to pay for those dental services in return for a fixed price per procedure reimbursement from the VA when such dental services are not otherwise available at the VA. Through a contract with DDIC effective January 14, 2008, the Organization is acting as a reinsurer for this business and, via trust agreement, assuming a 3.9% quota share of DDIC's liability arising out of the VA HERO Contract. In order to facilitate the reinsurance agreement, the Organization has entered a trust agreement with DDIC and Metropolitan National Bank. As of December 31, 2009, no material transactions had been conducted under this agreement. For the year ended December 31, 2009, the Organizations share of the products net gain was \$24,147.

# 23: Retrospectively Rated Contracts and Contracts Subject to Redetermination

None.

### 24: Change in Incurred Claims and Claims Adjustment Expenses

The reserve for incurred claims and claim adjustment expenses attributable to insured events decreased \$147,513, from \$2,614,251 at December 31, 2008, to \$2,466,738 at December 31, 2009. Estimates are increased and decreased as additional information becomes available regarding individual claims and as a result of the ongoing analysis of recent loss development trends.

Activity in unpaid claims, losses and loss adjustment expenses for the years ended December 31, 2009 and 2008, is summarized as follows:

	2009	2008
Unpaid claims and claims adjustment expense Claims – beginning of year Claims adjustment expenses – beginning of year	\$ 2,519,114 95,137 2,614,251	\$ 2,167,570 84,310
Beginning of year		2,251,880
Incurred claims and claim adjustment expenses Current year loss events Prior year loss events	56,468,297 (514,816)	, ,
Total incurred	55,953,481	54,118,675
Actual payments Current year payments Prior year payments  Total paid	(54,086,980) (2,004,298) (56,100,994)	(2,120,813)
End of year	\$ <u>2,466,738</u>	\$ <u>2,614,251</u>
Unpaid claims and claims adjustment expense Claims – end of year Claims adjustment expenses – end of year	\$ 2,381,317 85,421 \$ 2,466,738	95,137
End of year	φ <u> 4,400,738</u>	Φ 4,014,431

The incurred amounts related to prior years represent the variations between the Organization's estimated losses and loss adjustment expense for prior years' claims and the actual amounts required to satisfy claims. These variations resulted primarily from favorable loss development on the business.

## 25: Intercompany Pooling Arrangements

None.

### 26: Structured Settlements

None.

#### 27: Health Care Receivables

None.

# 28: Participating Policies

None.

## 29: Premium Deficiency Reserves

As of December 31, 2009, the Company had no liabilities related to premium deficiency reserves.

### 30: Anticipated Salvage and Subrogation

None

### 31: Organization and Operation

Delta Dental Plan of Arkansas, Inc. (the Organization) was organized on March 15, 1982, as a not-for-profit corporation exempt from income tax under section 501(c)(4) of the Internal Revenue Code and is subject to regulation by the Insurance Department of the State Arkansas. The Organization maintains and operates a dental and vision care plan by which professional dental and vision services are provided through employer groups to employees who are subscribers in the plan. Dental services are provided under written contracts with the employer groups, which entitle the subscriber to certain dental services by dentists licensed and registered to practice with their state, and vision services by licensed vision care providers. The Organization reimburses participating dentists for claims to eligible fees after applying deductibles, co-insurance and policy limitations in accordance with the contracts. The Organization has certain contracts with employer groups in which it provides Administrative Services Contracts (ASC). These contract services include: review of claims, payment of benefits, notification to the insured parties, certain cost containment services and accounting reports. For these services, the Organization receives an administrative fee and is reimbursed for all benefit payments. The books and records are maintained and the corporate office is located at 1513 Country Club Road, Sherwood, Arkansas 72120.

# 32: Reconciliation With GAAP Financial Statements

A reconciliation of statutory capital and surplus, as determined using statutory accounting practices, to net assets, as determined by accounting principles generally accepted in the United States of America, as of December 31, 2009 and 2008, is as follows:

	 2009	2008	-
Statutory capital and surplus	\$ 53,351,332	\$ 46,108,881	
Recognition of statutory non-admitted assets Common stocks	967,615	803,776	
Prepaid expenses	743,235	511,229	

#### **NOTES TO FINANCIAL STATEMENTS**

Furniture and fixtures	655,345	570,385
Electronic data processing equipment	2,557,729	1,921,088
Investment carrying value – bonds	860,922	1,208,766
Cumulative difference in 457 plan assets/liability	3,495	2,135
	5,788,340	5,017,379
Fund balance per GAAP financial statement (including Foundation)	\$ 59,139,673 \$	51,126,260

In the GAAP financial statements, reimbursements and payments of claims for ASC groups are presented as separate items in the revenue and expense sections of the statements of activities. Statutory accounting principles do not provide for inclusion of those amounts in the statements of revenues and expenses and changes in capital and surplus.

#### 33: Current Economic Environment

The current protracted economic environment presents dental insurers with unprecedented circumstances and challenges, which in some cases can result in large and unanticipated declines in fair value of investments or increases in liabilities, declines in the volume of business or premium rate reductions, and constraints on liquidity. The financial statements have been prepared using values and information currently available to the Organization.

Current economic and financial market conditions could adversely affect the Organization's operations in future periods. The current instability in the financial markets may make it difficult for Organization's customers to maintain their current employment levels or require premium rate reductions, which may significantly impact the volume of future premiums and therefore could have an adverse impact on the Organization's future operating results.

In addition, given the volatility of current economic conditions, the values of assets and liabilities recorded in the financial statements could change rapidly, resulting in material future adjustments to the fair market value of investments and other invested assets that could negatively impact the Organization.

Given Delta Dental's strong surplus level and liquidity position, the management of the Organization believes that while the potential impact of the current economic environment could cause a negative impact on operations, management believes they have taken the appropriate actions to address these conditions.

#### 34: Fair Value Measurements

Included in various investment related line items in the financial statements are certain financial instruments carried at fair value. Other financial instruments are periodically measured at fair value, such as when impaired or for certain bonds and preferred stock when carried at the lower of cost or market.

The fair value of an asset is the amount at which that asset could be bought or sold in a current transaction between willing parties, that is, other than in a forced or liquidation sale. The fair value of a liability is the amount at which that liability could be incurred or settled in a current transaction between willing parties, that is, other than in a forced or liquidation sale.

Fair values are based on quoted market prices when available. When market prices are not available, fair value is generally estimated using discounted cash flow analyses, incorporating current market inputs for similar financial instruments with comparable terms and credit quality (matrix pricing). In instances where there is little or no market activity for the same or similar instruments, the Organization estimates fair value using methods, models and assumptions that management believes market participants would use to determine a current transaction price. These valuation techniques involve some level of management estimation and judgment which becomes significant with

#### **NOTES TO FINANCIAL STATEMENTS**

increasingly complex instruments or pricing models. Where appropriate, adjustments are included to reflect the risk inherent in a particular methodology, model or input used.

The Organization's financial assets and liabilities carried at fair value have been classified, for disclosure purposes, based on a hierarchy defined by ASC Topic 820, *Fair Value Measurements*. The hierarchy gives the highest ranking to fair values determined using unadjusted quoted prices in active markets for identical assets and liabilities (Level 1) and the lowest ranking to fair values determined using methodologies and models with unobservable inputs (Level 3). An asset's or a liability's classification is based on the lowest level input that is significant to its measurement. For example, a Level 3 fair value measurement may include inputs that are both observable (Levels 1 and 2) and unobservable (Level 3). The levels of the fair value hierarchy are as follows:

- Level 1: Values are unadjusted quoted prices for identical assets and liabilities in active markets accessible at the measurement date.
- Level 2: Inputs include quoted prices for similar assets or liabilities in active markets, quoted prices from those willing to trade in markets that are not active, or other inputs that are observable or can be corroborated by market data for the term of the instrument. Such inputs include market interest rates and volatilities, spreads and yield curves.
- Level 3: Certain inputs are unobservable (supported by little or no market activity) and significant to the fair value measurement. Unobservable inputs reflect the Company's best estimate of what hypothetical market participants would use to determine a transaction price for the asset or liability at the reporting date.

#### Financial Assets and Liabilities Measured at Fair Value on a Recurring Basis

The following table provides information as of December 31, 2009 and 2008, about the Organization's financial assets and liabilities measured at fair value on a recurring basis.

		20	009	
	Level 1	Level 2	Level 3	Total
Assets at fair value				
Index and value equity funds	\$ <u>11,141,600</u>	\$ <u> </u>	\$ <u> </u>	\$ <u>11,141,600</u>
Total assets at fair value	\$ <u>11,141,600</u>	\$ <u> </u>	\$ <u> </u>	\$ <u>11,141,600</u>
		20	800	
	Level 1	Level 2	Level 3	Total
Assets at fair value				
Index and value equity funds	\$8,729,451	\$ 0	\$ 0	\$8,729,451
Ĭ, Ž	$\psi_{0,122,121}$	Ψ	Ψ <u>υ</u>	+ = 1, = 2, 1 = 2

Fair values and changes in the fair values of separate account assets generally accrue directly to the policyholders and are not included in the Organization's revenues and expenses or surplus.

#### Level 1 Financial Assets

Given the narrow definition of Level 1 and the Organization's investment asset strategy, a relatively small portion of the Organization's investment assets are classified in Level 1. These assets include actively-traded exchange-listed equity funds. Unadjusted quoted prices for these securities are provided to the Organization by independent pricing services.

### PART 1 - COMMON INTERROGATORIES

#### **GENERAL**

1.1	Is the reporting entity a member of an Insurance Holding Company System consisting of two or more affiliated persons, one or more of which is an insurer?	Yes[]	No [ X ]
	If yes, did the reporting entity register and file with its domiciliary State Insurance Commissioner, Director or Superintendent or with such regulatory official of the state of domicile of the principal insurer in the Holding Compa System, a registration statement providing disclosure substantially similar to the standards adopted by the National Association of Insurance Commissioners (NAIC) in its Model Insurance Holding Company System Regulatory Act and model regulations pertaining thereto, or is the reporting entity subject to standards and disclosure requirements the standards are standards.	al t nts	
	substantially similar to those required by such Act and regulations?	res[]	No[] N/A [X]
1.3	State Regulating?		Arkansas
	Has any change been made during the year of this statement in the charter, by-laws, articles of incorporation, or of settlement of the reporting entity?	deed of Yes [X]	No [ ]
2.2	! If yes, date of change:		07/24/2009
3.1	State as of what date the latest financial examination of the reporting entity was made or is being made.		12/31/2007
	State the as of date that the latest financial examination report became available from either the state of domicile the reporting entity. This date should be the date of the examined balance sheet and not the date the report was completed or released.	or	12/31/2007
	State as of what date the latest financial examination report became available to other states or the public from eithe state of domicile or the reporting entity. This is the release date or completion date of the examination report on the date of the examination (balance sheet date).		06/11/2009
3.4	By what department or departments? Arkansas Insurance Department		
	Have all financial statement adjustments within the latest financial examination report been accounted for in a subsequent financial statement filed with departments?	Yes [X]	No [ ] N/A [ ]
3.6	Have all of the recommendations within the latest financial examination report been complied with?	Yes [X]	No [ ] N/A [ ]
	During the period covered by this statement, did any agent, broker, sales representative, non-affiliated sales/service organization or any combination thereof under common control (other than salaried employees of th reporting entity) receive credit or commissions for or control a substantial part (more than 20 percent of any major of business measured on direct premiums) of:  4.11 sales of new business?		No I X 1
	4.12 renewals?	Yes [ ]	
	During the period covered by this statement, did any sales/service organization owned in whole or in part by the reporting entity or an affiliate, receive credit or commissions for or control a substantial part (more than 20 percent any major line of business measured on direct premiums) of:	t of	
	4.21 sales of new business?	Yes [ ]	
	4.22 renewals?	Yes [ ]	
5.1	Has the reporting entity been a party to a merger or consolidation during the period covered by this statement?	Yes[]	No [ X ]
	! If yes, provide the name of the entity, NAIC Company Code, and state of domicile (use two letter state abbreviation any entity that has ceased to exist as a result of the merger or consolidation.	on) for	
	1 2	3	
	Name of Entity NAIC Company Code	e State of Domicile	+
		•	_

Yes[]No[X]

6.1 Has the reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration,

if applicable) suspended or revoked by any governmental entity during the reporting period?

5.2	If yes, give full int	formation:							
1	Does any foreign	(non-United States) person or entity directly or in	ndirectly cor	ntrol 10% or more of the repor	ting entity?		Yes	[ ] No[X	]
2	If yes,								
	7.21	, ,							
	7.22	State the nationality(s) of the foreign pers	son(s) or en	tity(s); or if the entity is a mutu	ual or				
		reciprocal, the nationality of its manager	or attorney-	in-fact and identify the type of	entity(s)				
		(e.g., individual, corporation, government	t, manager o	or attorney-in-fact).					
				<u> </u>					
		1			2				
		Nationality		Туре с	of Entity				
	Is the company a	subsidiary of a bank holding company regulated	by the Fed	eral Reserve Board?			Yes	[ ] No[X	]
	If response to 8.1	I is yes, please identify the name of the bank hold	ding compa	ny.					
ļ	Is the company a	iffiliated with one or more banks, thrifts or securiti	ies firms?				Yes	[ ] No[X]	1
	. ,								•
Г	regulator.					1	1	I	1
		1		2	3	4	5	6	7
		Affiliate		Location					
ļ		Name		(City, State)	FRB	OCC	OTS	FDIC	SEC
l									
	conduct the annu	e and address of the independent certified public ial audit? Vest Capitol Avenue, Little Rock, AR 72201	accountant	or accounting firm retained to					
		e, address and affiliation (officer/employee of the							
		an actuarial consulting firm) of the individual provi	uing the sta	itement of actuarial					
	opinion/certification	on? e Marketing, 14010 Old Mill Circle, Carmel, IN 46	3032						
	, totadilar trontoit	o manoang, mono ora min onoio, ocamo, my re							
	<b>.</b>								
	Does the reportin	ng entity own any securities of a real estate holding	ng company	or otherwise hold real estate	indirectly?		Yes	[ ] No[X]	]
				me of real estate holding com	ipany				
				mber of parcels involved					
			11.13 To	tal book/adjusted carrying valu	ue		\$		
	If yes, provide ex	planation:							

12.	FOR UNITED STATES BRANCHES OF ALIEN REPORTING ENTITIES ONLY:	
	What changes have been made during the year in the United States manager or the United States trustees of the reporting entity?	
12.2	Does this statement contain all business transacted for the reporting entity through its United States Branch on risks wherever located?	Yes [X] No []
12.3	Have there been any changes made to any of the trust indentures during the year?	Yes[] No[X]
12.4	If answer to (12.3) is yes, has the domiciliary or entry state approved the changes?	Yes[] No[] N/A [X]
13.1	Are the senior officers (principal executive officer, principal financial officer, principal accounting officer or controller, or persons performing similar functions) of the reporting entity subject to a code of ethics, which includes the following standards?  a. Honest and ethical conduct, including the ethical handling of actual or apparent conflicts of interest between	
	personal and professional relationships; b. Full, fair, accurate, timely and understandable disclosure in the periodic reports required to be filed by the reporting	
	entity;	
	<ul> <li>c. Compliance with applicable governmental laws, rules, and regulations;</li> <li>d. The prompt internal reporting of violations to an appropriate person or persons identified in the code; and</li> </ul>	
	e. Accountability for adherence to the code.	Yes [X] No []
3.11	If the response to 13.1 is no, please explain:	
13.2	Has the code of ethics for senior managers been amended?	Yes[X] No[]
	If the response to 13.2 is yes, provide information related to amendment(s).  The definition of "Conflict of Interest" was expanded and clarified to include both personal and financial conflicts and to encompass Interested Person's family. A section on Period Reviews was added to monitor and ensure that DDPAR acts in accordance with the Policy.	
13.3	Have any provisions of the code of ethics been waived for any of the specified officers?	Yes[] No[X]
3.31	If the response to 13.3 is yes, provide the nature of any waiver(s).	
	BOARD OF DIRECTORS	
14.	Is the purchase or sale of all investments of the reporting entity passed upon either by the board of directors or a subordinate committee thereof?	Yes[X] No[]
15.	Does the reporting entity keep a complete permanent record of the proceedings of its board of directors and all subordinate committees thereof?	Yes[X] No[]
	Has the reporting entity an established procedure for disclosure to its board of directors or trustees of any material interest or affiliation on the part of any of its officers, directors, trustees or responsible employees that is in conflict or is likely to conflict with the official duties of such person?	Yes[X] No[]
	FINANCIAL	
17	Has this statement been prepared using a basis of accounting other than Statutony Accounting Dringinlas (a.g.	
17.	Has this statement been prepared using a basis of accounting other than Statutory Accounting Principles (e.g., Generally Accepted Accounting Principles)?	Yes[] No[X]
18.1	Total amount loaned during the year (inclusive of Separate Accounts, exclusive of policy loans):	
	18.11 To directors or other officers	\$
	18.12 To stockholders not officers	\$
	18.13 Trustees, supreme or grand (Fraternal only)	\$

18.2	Total amount of loans outstanding at the end of year (inclusive of	of Separa	ate Accounts, exclusive of policy loans):	
		18.2	1 To directors or other officers	\$
		18.22	2 To stockholders not officers	\$
		18.23	3 Trustees, supreme or grand (Fraternal only)	\$
19.1	Were any assets reported in this statement subject to a contract liability for such obligation being reported in the statement?	tual oblig	ation to transfer to another party without the	Yes[] No[X]
19.2	If yes, state the amount thereof at December 31 of the current ye	ear:		
			1 Rented from others	\$
			2 Borrowed from others	\$
			3 Leased from others 4 Other	\$
		13.2	• Ottlei	Ψ
20.1	Does this statement include payments for assessments as desc guaranty fund or guaranty association assessments?	ribed in t	he Annual Statement Instructions other than	Yes[]No[X]
20.2	If answer is yes:			
		20.2	1 Amount paid as losses or risk adjustment	\$
		20.22	2 Amount paid as expenses	\$
		20.23	3 Other amounts paid	\$
21.1	Does the reporting entity report any amounts due from parent, s	ubsidiari	es or affiliates on Page 2 of this	
	statement?			Yes[X] No[]
21.2	If yes, indicate any amounts receivable from parent included in t	the Page	2 amount:	\$ 204,881
	.,,-,,			T
			INVESTMENT	
22.1	Were all the stocks, bonds and other securities owned December exclusive control, in the actual possession of the reporting entity			
	addressed in 22.3)			Yes [X] No []
22.2	If no, give full and complete information relating thereto:			
22.3	For security lending programs, provide a description of the programs securities, and whether collateral is carried on or off-balance she information is also provided)		-	
22.4	Does the company's security lending program meet the requiren Risk-Based Capital Instructions?	ments for	a conforming program as outlined in the	Yes[] No[] N/A [X]
22.5	If answer to 22.4 is yes, report amount of collateral.			\$
22.6	If answer to 22.4 is no, report amount of collateral.			\$
23.1	Were any of the stocks, bonds or other assets of the reporting e exclusively under the control of the reporting entity or has the re a put option contract that is currently in force? (Exclude securiti	porting e	entity sold or transferred any assets subject to	Yes [ ] No [X]
				[1[]
23.2	If yes, state the amount thereof at December 31 of the current years.	ear:		
		23.21	Subject to repurchase agreements	\$
		23.22	Subject to reverse repurchase agreements	\$
		23.23	Subject to dollar repurchase agreements	\$
		23.24	Subject to reverse dollar repurchase agreements	\$
	2	23.25	Pledged as collateral	\$
	2	23.26	Placed under option agreements	\$
	2	23.27	Letter stock or securities restricted as to sale	\$
	2	23.28	On deposit with state or other regulatory body	\$
	2	23.29	Other	\$

23.3 For category (23.27) provide the following:

1 Nature of Restriction	2 Description	3 Amount
	Description	Amount

24.1 Does the reporting entity have any hedging transactions reported on Schedule DB?

Yes[]No[X]

24.2 If yes, has a comprehensive description of the hedging program been made available to the domiciliary state? If no, attach a description with this statement.

Yes [ ] No [ ] N/A [X]

25.1 Were any preferred stocks or bonds owned as of December 31 of the current year mandatorily convertible into equity, or, at the option of the issuer, convertible into equity?

Yes [ ] No [X]

25.2 If yes, state the amount thereof at December 31 of the current year.

\$

26. Excluding items in Schedule E-Part 3-Special Deposits, real estate, mortgage loans and investments held physically in the reporting entity's offices, vaults or safety deposit boxes, were all stocks, bonds and other securities, owned throughout the current year held pursuant to a custodial agreement with a qualified bank or trust company in accordance with Section 3, III Conducting Examinations, F – Custodial or Safekeeping agreements of the NAIC Financial Condition Examiners Handbook?

Yes[X] No[]

26.01 For agreements that comply with the requirements of the NAIC Financial Condition Examiners Handbook, complete the following:

1	2
Name of Custodian(s)	Custodian's Address
Stephens Capital Management	111 Center Street, Little Rock, AR 72201

26.02 For all agreements that do not comply with the requirements of the NAIC Financial Condition Examiners Handbook, provide the name, location and a complete explanation:

1	2	3
Name(s)	Location(s)	Complete Explanation(s)

26.03 Have there been any changes, including name changes, in the custodian(s) identified in 26.01 during the current

Yes[]No[X]

26.04 If yes, give full and complete information relating thereto:

1	2	3	4
Old Custodian	New Custodian	Date of Change	Reason

26.05 Identify all investment advisors, broker/dealers or individuals acting on behalf of broker/dealers that have access to the investment accounts, handle securities and have authority to make investments on behalf of the reporting entity:

1	2	3
Central Registration Depository Number(s)	Name(s)	Address
185569879 / 80024403	Stephens Capital Management	111 Center Street, Little Rock, AR 72201
184362370 / 18428499	Stephens Capital Management	111 Center Street, Little Rock, AR 72201

27.1 Does the reporting entity have any diversified mutual funds reported in Schedule D – Part 2 (diversified according to the Securities and Exchange Commission (SEC) in the Investment Company Act of 1940 [Section 5 (b) (1)])?

Yes[X] No[]

#### 27.2 If yes, complete the following schedule:

1	2	3
CUSIP#	Name of Mutual Fund	Book/Adjusted Carrying Value
464287-47-3	iShares Russel Midcap Value	2,985,560
464287-48-1	iShares Russell Mid Inx Grth Fund	3,291,684
464287-59-8	iShares Trust Russell 1000 Value	2,548,560
464287-63-0	iShares Trust Russell 2000 Value	2,315,796
27.2999 TOTAL		11,141,600

27.3 For each mutual fund listed in the table above, complete the following schedule:

1	2	3	4
		Amount of Mutual Fund's	
Name of Mutual Fund	Name of Significant Holding	Book/Adjusted Carrying Value	
(from above table)	of the Mutual Fund	Attributable to the Holding	Date of Valuation
iShares Trust Russell 1000 Valu	EXXON MOBIL CORP	115,388	12/31/2009
iShares Trust Russell 1000 Valu	AT&T INC	77,289	12/31/2009
iShares Trust Russell 1000 Valu	GENERAL ELECTRIC CO	74,879	12/31/2009
iShares Trust Russell 1000 Valu	JPMORGAN CHASE&CO	73,207	12/31/2009
iShares Trust Russell 1000 Valu	CHEVRON CORP	72,130	12/31/2009
iShares Trust Russell 2000 Valu	E*TRADE FINANCIAL CORP	13,237	12/31/2009
iShares Trust Russell 2000 Valu	HIGHWOODS PROPERTIES I	11,349	12/31/2009
iShares Trust Russell 2000 Valu	ASSURED GUARANTY LTD	11,263	12/31/2009
iShares Trust Russell 2000 Valu	DOMTAR CORP	11,055	12/31/2009
iShares Trust Russell 2000 Valu	MFA Financial Inc	9,896	12/31/2009
iShares Russell Mid Inx Grth Fu	PRECISION CASTPARTS COR	33,808	12/31/2009
iShares Russell Mid Inx Grth Fu	TJX COMPANIES INC	33,041	12/31/2009
iShares Russell Mid Inx Grth Fu	T ROWE PRICE GROUP INC	29,757	12/31/2009
iShares Russell Mid Inx Grth Fu	AVON PRODUCTS INC	29,415	12/31/2009
iShares Russell Mid Inx Grth Fu	COGNIZANT TECH SOLUTION	28,947	12/31/2009
iShares Russel Midcap Value	SEMPRA ENERGY	25,697	12/31/2009
iShares Russel Midcap Value	SPECTRA ENERGY CORP	24,856	12/31/2009
iShares Russel Midcap Value	CONSOLIDATED EDISON INC	23,424	12/31/2009
iShares Russel Midcap Value	NOBLE ENERGY INC	23,199	12/31/2009
iShares Russel Midcap Value	INTERNATIONAL PAPER CO	21,749	12/31/2009

28. Provide the following information for all short-term and long-term bonds and all preferred stocks. Do not substitute amortized value or statement value for fair value.

	1	2	3
			Excess of Statement
			over Fair Value (-),
	Statement (Admitted)		or Fair Value over
	Value	Fair Value	Statement (+)
28.1 Bonds	19,223,353	20,084,272	860,919
28.2 Preferred stocks			
28.3 Totals	19,223,353	20,084,272	860,919

	Describe the sources or methods utilized in determining the fair values: Brokerage Statements	
29.1	Was the rate used to calculate fair value determined by a broker or custodian for any of the securities in Schedule D?	Yes[X] No[]
29.2	If yes, does the reporting entity have a copy of the broker's or custodian's pricing policy (hard copy or electronic copy)	
	for all brokers or custodians used as a pricing source?	Yes[X] No[]

29.3	If no, describe the reporting entity's process for determining a reliable pricing source for purposes of disclosure of		
	fair value for Schedule D:		
30.1	Have all the filing requirements of the Purposes and Procedures Manual of the NAIC Securities Valuation Office been		
	followed?	Yes[X] No[]	
30.2	If no, list exceptions:		
	OTHER		
31.1	Amount of payments to Trade associations, service organizations and statistical or Rating Bureaus, if any?	\$	20,800
31.2	List the name of the organization and the amount paid if any such payment represented 25% or more of the total payments to trade associations, service organizations and statistical or rating bureaus during the period		
	covered by this statement.		
	1 2		
	Name Amount Paid		
	AM Best 20,	800	
32.1	Amount of payments for legal expenses, if any?	\$	79,292
32.2	List the name of the firm and the amount paid if any such payment represented 25% or more of the total payments for legal expenses during the period covered by this statement.		
	1 2		
	Name Amount Paid		
	Southern and Allen 47,13	38	
33.1	Amount of payments for expenditures in connection with matters before legislative bodies, officers or departments of government, if any?	\$	18,000
33.2	List the name of the firm and the amount paid if any such payment represented 25% or more of the total payment expenditures in connection with matters before legislative bodies, officers or departments of government		
	during the period covered by this statement.		
	1 2	$\neg$	
	Name Amount Paid		
	Phillips Management and Consulting 18,00	00	

# GENERAL INTERROGATORIES PART 2 - HEALTH INTERROGATORIES

1.1 Does the reporting entity have any direct Medicare Suppler	ment Insurance in force?	Yes[]No[X]
1.2 If yes, indicate premium earned on U.S. business only.		\$
1.3 What portion of Item (1.2) is not reported on the Medicare S	Supplement Insurance Experience Exhibit?	\$
1.31 Reason for excluding		
.4 Indicate amount of earned premium attributable to Canadia	an and/or Other Alien not included in Item (1.2) above.	\$
.5 Indicate total incurred claims on all Medicare Supplement in	nsurance.	\$
.6 Individual policies:		
Most current three years: 1.61 Total premium earned		\$
1.62 Total incurred claims 1.63 Number of covered lives		\$
All years prior to most current three years:		
1.64 Total premium earned 1.65 Total incurred claims		\$ \$
1.66 Number of covered lives		
.7 Group policies:		
Most current three years: 1.71 Total premium earned		\$
1.72 Total incurred claims 1.73 Number of covered lives		\$
All years prior to most current three years: 1.74 Total premium earned		•
1.75 Total incurred claims		\$ 
1.76 Number of covered lives		
2. Health Test:	1 2	
	Current Year Prior Year	
2.1 Premium Numerator	\$ 73,311,680 \$ 70,653,878	
2.2 Premium Denominator 2.3 Premium Ratio (2.1 / 2.2)	\$ 73,311,680 \$ 70,653,878 	
Reserve Numerator     Reserve Denominator	\$ 2,381,317 \$ 2,519,114 \$ 2,381,317 \$ 2,519,114	
2.6 Reserve Ratio (2.4 / 2.5)	1.000 1.000	
	om contracting hospitals, physicians, dentists, or others that is agreed will	V
be returned when, as and if the earnings of the reporting e	ntity permits?	Yes[]No[X]
.2 If yes, give particulars:		
	e of hospitals', physicians', and dentists' care offered to subscribers	
and dependents been filed with the appropriate regulatory	agency?	Yes [X]No[]
.2 If not previously filed, furnish herewith a copy(ies) of such a	agreement(s). Do these agreements include additional benefits offered?	Yes[]No[X]
1 Does the reporting entity have stop-loss reinsurance?		Yes[]No[X]
.2 If no, explain:		
Dental and Vision Insurance is a short-tailed insurance pro- is limited. Stop-loss reinsurance is not considered necessary	duct with very predicatable experience. In addition, the maximum policy exposure	
	aly.	
.3 Maximum retained risk (see instructions)		
5.31 Comprehensive Medical		\$
5.32 Medical Only 5.33 Medicare Supplement		\$ \$
5.34 Dental and vision		\$ 2,500
5.35 Other Limited Benefit Plan 5.36 Other		\$ \$
	to protect subscribers and their dependents against the risk of insolvency	
including hold harmless provisions, conversion privileges w	vith other carriers, agreements with providers to continue rendering services,	
and any other agreements:		
WY		

# GENERAL INTERROGATORIES PART 2 - HEALTH INTERROGATORIES

7.1	Does the reporting entity set up its claim liability for provider services on a service date basis?	Yes [X]No[]
7.2	If no, give details	
8.	Provide the following information regarding participating providers: 8.1 Number of providers at start of reporting year 8.2 Number of providers at end of reporting year	998 1,042
9.1	Does the reporting entity have business subject to premium rate guarantees?	Yes [X]No[]
9.2	If yes, direct premium earned: 9.21 Business with rate guarantees between 15-36 months 9.22 Business with rate guarantees over 36 months	7,126,940
10.1	Does the reporting entity have Incentive Pool, Withhold or Bonus Arrangements in its provider contracts?	Yes[]No[X]
10.2	If yes:  10.21 Maximum amount payable bonuses 10.22 Amount actually paid for year bonuses 10.23 Maximum amount payable withholds 10.24 Amount actually paid for year withholds	\$ \$ \$
11.1	Is the reporting entity organized as: 11.12 A Medical Group/Staff Model, 11.13 An Individual Practice Association (IPA), or, 11.14 A Mixed Model (combination of above)?	Yes[]No[X] Yes[]No[X] Yes[]No[X]
11.2	Is the reporting entity subject to Minimum Net Worth Requirements?	Yes[X]No[]
11.3	If yes, show the name of the state requiring such net worth.  Arkansas	
11.4	If yes, show the amount required.	\$ 50,000
	Is this amount included as part of a contingency reserve in stockholder's equity?	Yes [X] No []
11.6	If the amount is calculated, show the calculation	
12.	List service areas in which reporting entity is licensed to operate:	
	1	
	Name of Service Area	
Arkans	SAS	
13.1	Do you act as a custodian for health savings accounts?	Yes[]No[X]
13.2	If yes, please provide the amount of custodial funds held as of the reporting date.	\$
13.3	Do you act as an administrator for health savings accounts?	Yes[]No[X]
13.4	If yes, please provide the balance of the funds administered as of the reporting date.	\$

## FIVE - YEAR HISTORICAL DATA

		1	2	3	4	5
		2009	2008	2007	2006	2005
Balan	ce Sheet (Pages 2 and 3)					
1.	Total admitted assets (Page 2, Line 26)	64,551,004	57,876,668	50,152,131	44,701,865	40,081,581
2.	Total liabilities (Page 3, Line 22)	11,199,672	11,767,787	8,028,396	7,928,954	8,721,265
3.	Statutory surplus	50,000	50,000	50,000	50,000	50,000
4.	Total capital and surplus (Page 3, Line 31)	53,351,332	46,108,881	42,123,735	36,772,911	31,360,782
Incom	ne Statement (Page 4)					
5.	Total revenues (Line 8)	73,345,570	70,820,947	65,194,439	59,110,682	56,904,34
6.	Total medical and hospital expenses (Line 18)	55,953,481	54,118,675	47,862,962	45,079,351	44,743,100
7.	Claims adjustment expenses (Line 20)	3,678,411	2,864,796	2,655,009	1,074,879	3,861,69
8.	Total administrative expenses (Line 21)	10,115,634	10,109,497	8,121,714	7,281,644	5,389,55
9.	Net underwriting gain (loss) (Line 24)	3,598,044	3,727,979	6,554,754	5,674,808	2,909,99
10.	Net investment gain (loss) (Line 27)	2,671,831	(3,140,817)	1,475,370	1,017,965	1,145,12
11.	Total other income (Lines 28 plus 29)					
12.	Net income or (loss) (Line 32)	6,269,875	587,162	8,030,124	6,692,773	4,055,11
Cash	Flow (Page 6)					
13.	Net cash from operations (Line 11)	10,363,620	7,289,298	8,729,817	5,695,517	2,779,73
Risk-E	Based Capital Analysis					
14.	Total adjusted capital	53,351,332	46,108,881	42,123,735	36,772,911	31,360,31
15.	Authorized control level risk-based capital	3,462,342	3,528,161	3,513,793	3,156,471	2,386,80
Enroll	ment (Exhibit 1)					
16.	Total members at end of period (Column 5, Line 7)	160,553	145,020	132,689	122,776	120,28
17.	Total members months (Column 6, Line 7)	1,848,061	1,682,828	1,537,199	1,460,891	1,421,26
Opera	ting Percentage (Page 4)					
(Item o	divided by Page 4, sum of Lines 2, 3, and 5) x 100.0					
18.	Premiums earned plus risk revenue (Line 2 plus Lines 3 and 5)	100.0	100.0	100.0	100.0	100.
19.	Total hospital and medical plus other non-health					
	(Lines 18 plus Line 19)	76.3	76.6	73.2	76.3	78.
20.	Cost containment expenses					
21.	Other claims adjustment expenses	5.0	4.0	4.1	1.8	6.
22.	Total underwriting deductions (Line 23)	95.1	95.0	89.6	90.5	95.
23.	Total underwriting gain (loss) (Line 24)	4.9	5.3	10.4	9.5	5.
Unpai	d Claims Analysis					
(U&I E	xhibit, Part 2B)					
24.	Total claims incurred for prior years (Line 13, Col. 5)	2,004,298	2,141,597	1,882,685	2,241,028	2,250,58
25.	Estimated liability of unpaid claims-[prior year (Line 13, Col. 6)]	2,519,114	2,167,570	2,076,800	2,463,000	2,505,00
Invest	ments In Parent, Subsidiaries and Affiliates					
26.	Affiliated bonds (Sch. D Summary, Line 12, Col. 1)					
27.	Affiliated preferred stocks (Sch. D Summary, Line 18, Col. 1)					
28.	Affiliated common stocks (Sch. D Summary, Line 24, Col. 1)	2,515,530	837,659	918,880	1,908,387	243,30
29.						
	included in Sch. DA Verification, Col. 5, Line 10)					
30.	Affiliated mortgage loans on real estate					
31.	All other affiliated					
32.	Total of above Lines 26 to 31	2,515,530	837,659	918,880	1,908,387	243,30

If a party to a merger, have the two most recent years of this exhibit been restated due to a merger in compliance with the disclosure requirements of SSAP No. 3, Accounting Changes and Correction of Errors?	Yes[]No[X]
If no, please explain:	

## **SCHEDULE T - PREMIUMS AND OTHER CONSIDERATIONS**

Allocated by States and Territories

		1			I	Direct Bu				
			2	3	4	5 Federal Employees Health	6 Life & Annuity	7	8	9
	States, Etc.	Active Status	Accident & Health Premiums	Medicare Title XVIII	Medicaid Ttle XIX	Benefits Program Premiums	Premiums & Other Considerations	Property/ Casualty Premiums	Total Columns 2 Through 7	Deposit-Typ Contracts
	Alabama AL Alaska AK	N N								
	Arizona AZ	N								
	Arkansas AR	L	73,690,053						73,690,053	
	California CA	N.								
	Colorado CO Connecticut CT	N N								
	Delaware DE	N N								
	District of Columbia DC	N								
	Florida FL	N								
	Georgia GA	. N								
	Hawaii HI Idaho ID	N N								
	Illinois IL	N N								
	Indiana IN	N								
	lowa IA	N								
	Kansas KS	N.								
	Kentucky KY Louisiana LA	N N								
	Louisiana LA Maine ME	N N								
	Maryland MD	N N								
	Massachusetts MA	N								
	Michigan MI	. N								
	Minnesota MN	N .								
	Mississippi MS Missouri MO	N N								
	Montana MT	N N								
	Nebraska NE	N								
9.	Nevada NV	N								
	New Hampshire NH	. N								
	New Jersey NJ	N.								
	New Mexico NM New York NY	N N								
	North Carolina NC	N N								
	North Dakota ND	N								
	Ohio OH	N								
	Oklahoma OK	N								
	Oregon OR	N .								
	Pennsylvania PA Rhode Island RI	N N								
	South Carolina SC	N N								
	South Dakota SD	N								
	Tennessee TN	N								
	Texas TX	. N								
	Utah UT	N .								
	Vermont VT Virginia VA	N N								
	Washington WA	N N								
	West Virginia WV	N								
).	Wisconsin WI	N								
	Wyoming WY	N								
	American Samoa AS	N.								
	Guam GU Puerto Rico PR	N N								
	U.S. Virgin Islands VI	N N								
	Northern Mariana Islands MP	N								
	Canada CN	N								
	Aggregate other alien OT	XXX	70.000.000						70.000.000	
	Subtotal Reporting entity contributions	XXX	73,690,053						73,690,053	
1.	for Employee Benefit Plans Totals (Direct Business)	(a) 1	73,690,053						73,690,053	
_	DETAILS OF WRITE-INS	V V V								
1. 2.		XXX		<u>.</u>						
3.		XXX			10					
	Summary of remaining write-ins for				NU	YC				
0	Line 58 from overflow page	XXX		•						
<b>9</b> .	Totals (Lines 5801 through 5803 plus 5898) (Line 58 above)	XXX								
_										

<sup>(</sup>a) Insert the number of L responses except for Canada and Other Alien.

## NONE Schedule Y - Part 1

## **OVERFLOW PAGE FOR WRITE-INS**

## Page 14 - Continuation

	Claim Adjustn	nent Expenses	3	4	5
	1	2			
	Cost	Other Claim	General		
WRITE-INS AGGREGATED AT LINE FOR	Containment	Adjustment	Administrative	Investment	
UNDERWRITING AND INVESTMENT EXHIBIT	Expenses	Expenses	Expenses	Expenses	Total
2504. Charitable Contributions			746,576		746,576
2505. Record Storage		18,047	12,031		30,078
2597. Totals (Lines 2501 through 2596) (Page 14, Line 2598)		18,047	758,607		776,654

## ALPHABETICAL INDEX TO HEALTH ANNUAL STATEMENT

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Cash Flow	c	Schedule DB – Part A – Section 3	E19
Exhibit 1 – Enrollment By Product Type for Health Business Only	17	Schedule DB – Part A – Verification Between Years	SI12
Exhibit 2 – Accident and Health Premiums Due and Unpaid		Schedule DB – Part B – Section 1	
Exhibit 3 – Health Care Receivables	10	Schedule DB – Part B – Section 2	E00
Exhibit 4 – Claims Unpaid and Incentive Pool, Withhold and Bonus		Schedule DB – Part B – Section 3	F20
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Schedule D – Part 2 – Section 1		Summary Investment Schedule	
Schedule D – Part 2 – Section 2		Supplemental Exhibits and Schedules Interrogatories	
Schedule D – Part 3	E40	Underwriting and Investment Exhibit – Part 1	
Schedule D – Part 4		Underwriting and Investment Exhibit – Part 2	^
0.1.1.1.D. D. 15			4.0
Schedule D – Part 6 – Section 1		Underwriting and Investment Exhibit – Part 2A  Underwriting and Investment Exhibit – Part 2B	
Schedule D – Part 6 – Section 2		Underwriting and Investment Exhibit – Part 2C	
Schedule D – Summary By Country			
Schedule D – Verification Between Years	SI03	Underwriting and Investment Exhibit – Part 2D  Underwriting and Investment Exhibit – Part 3	
	- 4-	Silestimany and introduction Extract 1 art o	'7
Schedule DA – Part 1	<b>- · ·</b>		